

# GUYANA BANK FOR TRADE AND INDUSTRY LIMITED

## INTERIM REPORT AS AT 30<sup>TH</sup> JUNE, 2017

Dear Shareholder,

The Board is pleased to present the report on the financial performance of the Bank and its subsidiary for the first six months of the financial year ended June 30, 2017. These statements were approved by the Board on August 3, 2017.

Economic growth in the first half of 2017 rose by a modest 2.2 percent, compared to 2.0 percent growth recorded in the first half of 2016. Growth was recorded in the agriculture, even though rice exports continues to be problematical, fishing, forestry, manufacturing, construction, and services sectors.

The local economy experienced significant disruptions in the first quarter due to cyclical fluctuations in the foreign currency market. The Bank is happy to report that it has been able to resume significant Correspondent Banking Relationships which has relieved the pressure on the delivery of foreign exchange supplies. We note however that crime continues to dampen the struggling economic growth as well as the investment climate.

Local banks are faced with rising levels of non-performing loans and slower credit with growth in private sector lending only growing sluggishly, on average, by 2.0 percent from the first half of 2016 to the first half of 2017.

For the first six months of the year, the bank and its subsidiary has recorded an AfterTax Profit of \$603M down from \$961M last year. The bank has prudentially provided for the fraud perpetuated on the bank earlier this year. We remain optimistic that the legal process will be concluded before the end of the year.

The Board is pleased to declare an interim dividend of \$4.00 per share.

Mr. Robin Stoby, S.C.  
Chairman  
August 7, 2017

**GUYANA BANK FOR TRADE AND INDUSTRY LIMITED AND SUBSIDIARY**  
(SUBSIDIARY OF SECURE INTERNATIONAL FINANCE COMPANY INCORPORATED)

**FINANCIAL STATEMENT**  
(Statutory Information published in accordance with the provisions of the Securities Industry Act 1998)

**UNAUDITED STATEMENT OF INCOME**  
(All Amounts stated in thousands of Guyana Dollars)

	COMPANY			GROUP		
	Unaudited Six Mths Ended 30-Jun-2017	Unaudited Six Mths Ended 30-Jun-2016	Audited Year Ended 31-Dec-2016	Unaudited Six Mths Ended 30-Jun-2017	Unaudited Six Mths Ended 30-Jun-2016	Audited Year Ended 31-Dec-2016
Interest Income	2,534,398	2,825,365	5,994,759	2,515,980	2,815,393	5,957,319
Interest Expense	(440,800)	(459,333)	(912,303)	(440,800)	(459,333)	(912,303)
Net Interest Income	2,093,598	2,366,032	5,082,456	2,075,180	2,356,060	5,045,016
Other Income	753,396	505,986	1,133,937	1,474,082	1,631,566	2,351,821
Net Interest and Other Income	2,846,994	2,872,018	6,216,393	3,549,262	3,987,626	7,396,837
Operating Expenses	(1,502,191)	(1,424,131)	(2,798,512)	(2,189,284)	(2,480,004)	(3,965,375)
Loan Provisioning net of Recoveries	(698,761)	(294,710)	(899,152)	(710,525)	(294,710)	(899,152)
Associate Company: Share of Profit	872	1,888	143	872	1,888	143
Profit before Taxation	646,914	1,155,065	2,518,872	650,325	1,214,800	2,532,453
Taxation	(47,334)	(253,041)	(475,413)	(47,340)	(253,041)	(499,951)
Net Profit After Tax	<b>599,580</b>	<b>902,024</b>	<b>2,043,459</b>	<b>602,985</b>	<b>961,759</b>	<b>2,032,502</b>
Earnings Per Share	14.99	22.55	51.09	15.07	24.04	50.81

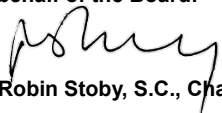
**GUYANA BANK FOR TRADE AND INDUSTRY LIMITED AND SUBSIDIARY**  
(SUBSIDIARY OF SECURE INTERNATIONAL FINANCE COMPANY INCORPORATED)

**UNAUDITED STATEMENT OF FINANCIAL POSITION**  
(All Amounts stated in thousands of Guyana Dollars)

	COMPANY			GROUP		
	Unaudited 30-Jun-2017 \$'000	Unaudited 30-Jun-2016 \$'000	Audited 31-Dec-2016 \$'000	Unaudited 30-Jun-2017 \$'000	Unaudited 30-Jun-2016 \$'000	Audited 31-Dec-2016 \$'000
<b>ASSETS</b>						
Cash Resources	22,623,561	19,754,398	21,743,139	22,623,665	19,754,503	21,743,259
Investments	24,868,463	25,858,290	22,174,875	24,868,447	25,858,274	22,174,859
Loans and Advances	41,832,950	45,905,569	45,525,688	41,314,517	45,446,300	45,067,612
Property and Equipment	6,947,727	7,119,609	7,063,354	6,957,196	7,514,465	7,074,359
Investment Property	-	-	-	376,212	-	379,163
Deferred Tax	315,341	300,768	315,341	315,341	300,768	315,341
Defined Benefit Asset	30,415	31,401	30,463	30,415	31,401	30,463
Other	1,642,091	1,340,015	1,581,536	1,683,739	1,368,083	1,583,118
<b>TOTAL ASSETS</b>	<b>98,260,548</b>	<b>100,310,050</b>	<b>98,434,396</b>	<b>98,169,532</b>	<b>100,273,794</b>	<b>98,368,174</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>						
<b>LIABILITIES</b>						
Deposits	82,505,258	85,538,715	82,893,741	82,505,258	85,529,081	82,893,741
Other Liabilities	1,074,071	961,761	1,009,355	1,086,339	963,494	1,049,819
<b>TOTAL LIABILITIES</b>	<b>83,579,329</b>	<b>86,500,476</b>	<b>83,903,096</b>	<b>83,591,597</b>	<b>86,492,575</b>	<b>83,943,560</b>
<b>SHAREHOLDERS' EQUITY</b>						
Share Capital	800,000	800,000	800,000	800,000	800,000	800,000
Retained Earnings	13,154,969	11,406,625	12,995,386	13,051,685	11,378,270	12,888,700
Other reserve	(106,119)	85,133	(96,456)	(106,119)	85,133	(96,456)
Statutory Reserve	800,000	800,000	800,000	800,000	800,000	800,000
Revaluation reserve	18,962	18,963	18,963	18,962	18,963	18,962
General Banking Risk Reserve	13,407	698,853	13,407	13,407	698,853	13,407
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>14,681,219</b>	<b>13,809,574</b>	<b>14,531,300</b>	<b>14,577,935</b>	<b>13,781,219</b>	<b>14,424,614</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>98,260,548</b>	<b>100,310,050</b>	<b>98,434,396</b>	<b>98,169,532</b>	<b>100,273,794</b>	<b>98,368,174</b>

The Directors approved these financial statements for publication on August 3, 2017

On behalf of the Board:

  
Mr. Robin Stoby, S.C., Chairman

  
Ms. Shaleeza Shaw, CEO(ag)

**Directors' Interests in the Ordinary Shares of the Bank**

The following are the Interests of Directors holding office at June 30, 2017

Directors	Directors' Interest		Associate's Interest	
	Beneficial	Non Beneficial	Beneficial	Non Beneficial
Mr. Robin Stoby, S.C.	Nil	Nil	Nil	Nil
Mr. Edward A. Beharry	Nil	Nil	Nil	Nil
Mr. Suresh Beharry	Nil	Nil	Nil	Nil
Mrs. Kathryn Eytile-McLean	Nil	Nil	Nil	Nil
Mr. Basil Dahana Ram Mahadeo	3,800	Nil	Nil	Nil
Mr. Carlton James	Nil	Nil	Nil	Nil
Mr Richard Isava	Nil	Nil	Nil	Nil

**GUYANA BANK FOR TRADE AND INDUSTRY LIMITED AND SUBSIDIARY**  
(SUBSIDIARY OF SECURE INTERNATIONAL FINANCE COMPANY INCORPORATED)

**UNAUDITED STATEMENT OF COMPREHENSIVE INCOME**

	COMPANY			GROUP		
	Unaudited Six Mths Ended <u>30-Jun-2017</u>	Unaudited Six Mths Ended <u>30-Jun-2016</u>	Audited Year Ended <u>31-Dec-2016</u>	Unaudited Six Mths Ended <u>30-Jun-2017</u>	Unaudited Six Mths Ended <u>30-Jun-2016</u>	Audited Year Ended <u>31-Dec-2016</u>
<b>Profit for the Year</b>	<b>599,580</b>	<b>902,024</b>	<b>2,043,459</b>	<b>602,985</b>	<b>961,759</b>	<b>2,032,502</b>
<b>Other Comprehensive Income</b>						
<b>Items that will not be re-classified subsequently to profit and loss statement</b>						
Remeasurement of Defined Benefit Obligation	0	0	(1,440)	0	0	(1,440)
	-	-	(1,440)	-	-	(1,440)
<b>Items that will not be re-classified subsequently to profit and loss statement</b>						
Gain/(loss) arising on Revaluation of:-						
Available for Sale Financial Assets	(9,663)	93,331	(85,255)	(9,663)	93,331	(85,255)
			(1,583)			(1,583)
Share of Comprehensive Income/(loss) of Associate	-	-	-	-	-	-
	(9,663)	93,331	(86,838)	(9,663)	93,331	(86,838)
<b>Other Comprehensive Income Net of Tax</b>	<b>(9,663)</b>	<b>93,331</b>	<b>(88,278)</b>	<b>(9,663)</b>	<b>93,331</b>	<b>(88,278)</b>
<b>Total Comprehensive Income for the Year</b>	<b>589,917</b>	<b>995,355</b>	<b>1,955,181</b>	<b>593,322</b>	<b>1,055,090</b>	<b>1,944,224</b>

**GUYANA BANK FOR TRADE AND INDUSTRY LIMITED AND SUBSIDIARY**  
(SUBSIDIARY OF SECURE INTERNATIONAL FINANCE COMPANY INCORPORATED)

**STATEMENT OF CHANGES IN EQUITY**  
(All amounts stated in thousands of Guyana Dollars)

**COMPANY**

	<b>Share Capital G\$ 000</b>	<b>Retained Earnings G\$ 000</b>	<b>Other Reserve G\$ 000</b>	<b>Statutory Reserve G\$ 000</b>	<b>Revaluation Reserve G\$ 000</b>	<b>General Banking Risk Reserve G\$ 000</b>	<b>Total G\$ 000</b>
<b>Unaudited Six Months ended June 30 2017</b>							
Balance at beginning of Period	800,000	12,995,387	(96,456)	800,000	18,963	13,407	14,531,301
Profit for the Period	-	599,580	-	-	-	-	599,580
Other comprehensive income for the Period	-	-	(9,663)	-	-	-	(9,663)
Payment of Dividends	-	(440,000)	-	-	-	-	(440,000)
Transfer to/ (from) Reserve	-	-	-	-	-	-	-
<b>Balance at end of Period</b>	<b>800,000</b>	<b>13,154,967</b>	<b>(106,119)</b>	<b>800,000</b>	<b>18,963</b>	<b>13,407</b>	<b>14,681,218</b>
<b>Unaudited Six Months ended June 30 2016</b>							
Balance at beginning of Period	800,000	10,946,482	(8,178)	800,000	18,963	698,853	13,256,120
Profit for the Period	-	902,024	-	-	-	-	902,024
Other comprehensive income for the Period	-	-	93,331	-	-	-	93,331
Payment of Dividends	-	(440,000)	-	-	-	-	(440,000)
Transfer to/ (from) Reserve	-	-	-	-	-	-	-
<b>Balance at end of Period</b>	<b>800,000</b>	<b>11,408,506</b>	<b>85,153</b>	<b>800,000</b>	<b>18,963</b>	<b>698,853</b>	<b>13,809,574</b>
<b>Audited Year Ended December 31 2016</b>							
Balance at beginning of Period	800,000	10,946,481	(8,178)	800,000	18,963	698,853	13,256,119
Profit for the Period	-	2,043,459	(88,278)	-	-	-	1,955,181
Other comprehensive income for the Period	-	-	-	-	-	-	-
Payment of Dividends	-	(680,000)	-	-	-	-	(680,000)
Transfer to/ (from) Reserve	-	685,446	-	-	-	(685,446)	-
<b>Balance at end of Period</b>	<b>800,000</b>	<b>12,995,387</b>	<b>(96,456)</b>	<b>800,000</b>	<b>18,963</b>	<b>13,407</b>	<b>14,531,301</b>

**GUYANA BANK FOR TRADE AND INDUSTRY LIMITED AND SUBSIDIARY**  
(SUBSIDIARY OF SECURE INTERNATIONAL FINANCE COMPANY INCORPORATED)

**STATEMENT OF CHANGES IN EQUITY**

(All amounts stated in thousands of Guyana Dollars)

**GROUP**

	<u>Share</u> <u>Capital</u> G\$ 000	<u>Retained</u> <u>Earnings</u> G\$ 000	<u>Other</u> <u>Reserve</u> G\$ 000	<u>Statutory</u> <u>Reserve</u> G\$ 000	<u>Revaluation</u> <u>Reserve</u> G\$ 000	<u>General</u> <u>Banking</u> <u>Risk Reserve</u> G\$ 000	<u>Total</u> G\$ 000
<b>Unaudited Six Months ended June 30 2017</b>							
Balance at beginning of Period	800,000	12,888,700	(96,456)	800,000	18,963	13,407	14,424,614
Profit for the Period	-	602,985	-	-	-	-	602,985
Other comprehensive income for the Period	-	-	(9,663)	-	-	-	(9,663)
Payment of Dividends	-	(440,000)	-	-	-	-	(440,000)
Transfer to/ (from) Reserve	-	-	-	-	-	-	-
<b>Balance at end of Period</b>	<b>800,000</b>	<b>13,051,685</b>	<b>(106,119)</b>	<b>800,000</b>	<b>18,963</b>	<b>13,407</b>	<b>14,577,935</b>
<b>Unaudited Six Months ended June 30 2016</b>							
Balance at beginning of Period	800,000	10,850,753	(8,178)	800,000	18,963	698,853	13,160,391
Profit for the Period	-	961,759	-	-	-	-	961,759
Other comprehensive income for the Period	-	-	93,331	-	-	-	93,331
Payment of Dividends	-	(440,000)	-	-	-	-	(440,000)
Transfer to/ (from) Reserve	-	-	-	-	-	-	-
<b>Balance at end of Period</b>	<b>800,000</b>	<b>11,378,270</b>	<b>85,153</b>	<b>800,000</b>	<b>18,963</b>	<b>698,853</b>	<b>13,781,239</b>
<b>Audited Year Ended December 31 2016</b>							
Balance at beginning of Period	800,000	10,850,753	(8,178)	800,000	18,963	698,853	13,160,391
Profit for the Period	-	2,032,502	-	-	-	-	2,032,502
Other comprehensive income for the Period	-	-	(88,278)	-	-	-	(88,278)
Payment of Dividends	-	(680,000)	-	-	-	-	(680,000)
Transfer to/ (from) Reserve	-	(656,174)	-	-	-	656,174	-
<b>Balance at end of Period</b>	<b>800,000</b>	<b>11,547,082</b>	<b>(96,456)</b>	<b>800,000</b>	<b>18,963</b>	<b>1,355,027</b>	<b>14,424,614</b>

**GUYANA BANK FOR TRADE AND INDUSTRY LIMITED AND SUBSIDIARY**  
(SUBSIDIARY OF SECURE INTERNATIONAL FINANCE COMPANY INCORPORATED)

**STATEMENT OF CASH FLOWS**  
**FOR THE PERIOD ENDED 30 JUNE 2017**

	COMPANY			GROUP		
	Unaudited Six Mths Ended 30-Jun-2017 G\$ 000	Unaudited Six Mths Ended 30-Jun-2016 G\$ 000	Audited Twelve Mths Ended 31-Dec-2016 G\$ 000	Unaudited Six Mths Ended 30-Jun-2017 G\$ 000	Unaudited Six Mths Ended 30-Jun-2016 G\$ 000	Audited Twelve Mths Ended 31-Dec-2016 G\$ 000
<b>Operating activities</b>						
Profit before taxation	646,914	1,155,065	2,518,872	650,325	1,214,800	2,532,453
Adjustments for:						
Share of (profit)/loss of associate company	(872)	(1,888)	(143)	(872)	(1,888)	-143
Depreciation: PPE	176,024	175,099	351,195	177,660	179,414	354,433
Inv Property	-	-	-	2,951	-	5,664
Loss on sale of fixed assets	-	75,281	36,008	9,101	84,382	36,008
Loss on sale of Investment Property	-	-	-	-	-	8,598
Net (increase)/ decrease in customers' loans	3,692,738	2,116,494	2,496,375	3,753,095	2,575,763	2,954,451
Net increase/ (decrease) in customers' deposits	(388,483)	3,233,726	588,752	(388,483)	3,224,092	588,752
(Increase)/Decrease in other assets	(60,555)	186,479	871,512	(100,621)	158,411	141,660
(Decrease)/increase in other liabilities	449,409	270,930	454,058	458,018	272,663	462,958
Increase in defined benefit asset	-	-	938	-	-	938
Increase in defined benefit liability	-	-	-	-	-	-
(Increase)/Decrease in required reserve with Bank of Guyana	(270,645)	(635,503)	(258,422)	(270,645)	(635,503)	(258,422)
<b>Cash provided by operating activities</b>	<b>4,244,530</b>	<b>6,575,683</b>	<b>7,059,145</b>	<b>4,290,528</b>	<b>7,072,133</b>	<b>6,827,350</b>
Taxation						
Taxes paid/adjusted	(384,693)	(472,525)	(792,240)	(421,498)	(472,525)	(816,417)
<b>Net cash provided by operating activities</b>	<b>3,859,837</b>	<b>6,103,158</b>	<b>6,266,905</b>	<b>3,869,030</b>	<b>6,599,608</b>	<b>6,010,933</b>
<b>Investing activities</b>						
(Increase)/ Decrease in Investments	(2,478,333)	(5,860,172)	(2,264,876)	(2,487,602)	(5,860,156)	(2,264,892)
Additions to Plant Property and Equipment	(73,470)	(349,177)	(473,159)	(73,470)	(352,624)	(474,158)
Additions to Investment Property	-	-	-	-	-	(493)
Proceeds from disposal of fixed assets	225	47	244	225	257,547	257,744
<b>Net cash provided by/(used in) investing activities</b>	<b>(2,551,578)</b>	<b>(6,209,302)</b>	<b>(2,737,791)</b>	<b>(2,560,847)</b>	<b>(5,955,233)</b>	<b>(2,481,799)</b>
<b>Financing activities</b>						
Dividends paid	(440,000)	(440,000)	(680,000)	(440,000)	(440,000)	(680,000)
<b>Net cash used in financing activities</b>	<b>(440,000)</b>	<b>(440,000)</b>	<b>(680,000)</b>	<b>(440,000)</b>	<b>(440,000)</b>	<b>(680,000)</b>
<b>Net increase in cash and cash equivalents</b>	<b>868,259</b>	<b>(546,144)</b>	<b>2,849,114</b>	<b>868,183</b>	<b>204,375</b>	<b>2,849,134</b>
Cash and short term funds at beginning of period	11,993,715	9,144,601	9,144,601	11,993,895	9,144,761	9,144,761
Cash and short term funds at end of period	<b>12,861,974</b>	<b>8,598,457</b>	<b>11,993,715</b>	<b>12,862,078</b>	<b>9,349,136</b>	<b>11,993,895</b>