INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF GUYANA BANK FOR TRADE AND INDUSTRY LIMITED AND SUBSIDIARY

(SUBSIDIARY OF SECURE INTERNATIONAL FINANCE COMPANY INCORPORATED)

ON THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

Report on the Financial Statements

We have audited the accompanying financial statements of Guyana Bank for Trade and Industry Limited and subsidiary which comprise the consolidated statement of financial position as at 31 December 2013 and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes as set out on pages 43 to101.

Directors'/Management's Responsibility for the Financial Statements

The Directors/ Management are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements give a true and fair view, in all material respects of the financial position of Guyana Bank for Trade and Industry Limited and subsidiary as at 31 December 2013 and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Report on Other Legal and Regulatory Requirements

The financial statements comply with the requirements of the Financial Institutions Act 1995 and the Companies Act 1991.

TSD LAL & CO.
CHARTERED ACCOUNTANTS

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Date: 17 March, 2014

77 Brickdam, Stabroek, Georgetown, Guyana



CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2013

		COMPANY A	ND GROUP
	Notes	2013	2012
		\$'000	\$'000
			(restated)
Interest Income	4	5,045,239	4,501,397
Interest Expense	5	(960,043)	(856,524)
Net Interest Income		4,085,196	3,644,873
Other Income	6	1,423,595	1,022,750
Net Interest and Other Income		5,508,791	4,667,623
Operating Expenses	7	(2,416,079)	(2,078,038)
Loan Provisioning Net of Recoveries		(32,031)	(37,387)
Associate Company: Share of Profit /(Loss)	12	785	(8,521)
Profit before Taxation		3,061,466	2,543,677
Taxation	10(a)	(882,549)	(729,541)
Profit After Taxation		2,178,917	1,814,136
Attributable to:			
Equity holders of the parent		2,178,917	1,814,136
Basic Earnings Per Share in dollars	9	54.47	45.35

[&]quot;The accompanying notes form an integral part of these financial statements".



CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME - CONT'D

FOR THE YEAR ENDED 31 DECEMBER 2013

		COMPANY AND	GROUP
	Notes	<u>2013</u>	<u>2012</u>
		\$ '000	\$'000
Profit for the Year		2,178,917	1,814,136
Other comprehensive income			
Items that will not be reclassified subsequently to profit or loss			
Remeasurement of defined benefit obligation	10(b)	(5,753)	(1,327)
	_	(5,753)	(1,327)
Items that may be reclassified subsequently to profit or loss			
Gain/(loss) arising on revaluation of:-			
Available for sale financial assets	10(b)	(361,075)	222,456
Share of comprehensive income/(loss) of associate	10(b)	(12,318)	6,866
	_	(373,393)	229,322
Other comprehensive income/(loss) net of tax	_	(379,146)	227,995
Total comprehensive income for the year		1,799,771	2,042,131
Attributable to:			
Equity holders of the parent		1,799,771	2,042,131

"The accompanying notes form an integral part of these financial statements".



CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2013

COMPANY AND GROUP

				COM	IMITAID	GROUI		
	<u>Notes</u>	Share <u>Capital</u> G\$ 000	Retained Earnings G\$ 000	Other Reserve G\$ 000	Statutory Reserve G\$ 000	Revaluation Reserve G\$ 000	General Banking Risk <u>Reserve</u> G\$ 000	<u>Total</u> G\$ 000
Balance at 1 January 2012 (as previously reported)		800,000	5,727,714	(210,003)	800,000	18,963	336,038	7,472,712
Change in accounting policy	32		19,066					19,066
Balance at 1 January 2012 (restated)		800,000	5,746,780	(210,003)	800,000	18,963	336,038	7,491,778
Changes in equity 2012 Dividends Total comprehensive income	28	-	(520,000)	-		-	-	(520,000)
Total comprehensive income for the year Transfer to/(from) reserve	20(d)	-	1,814,136 33,840	227,995	-	-	(33,840)	2,042,131
Balance at 31 December 2012 (restated)	20(4)	800,000	7,074,756	17,992	800,000	18,963	302,198	9,013,909
Changes in equity 2013 Dividends	28	-	(640,000)	-	-	-	-	(640,000)
Total comprehensive income/ (loss) for the year		-	2,178,917	(379,146)	-	-	-	1,799,771
Transfer to/(from) reserve	20(d)		273,030				(273,030)	
Balance at 31 December 2013		800,000	8,886,704	(361,154)	800,000	18,963	29,168	10,173,681

[&]quot;The accompanying notes form an integral part of these financial statements".



CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2013

			COMPANY			GROUP	
	<u>Notes</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2013</u>	<u>2012</u>	<u> 2011</u>
		\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
ASSETS			(restated)	(restated)		(restated)	(restated)
Cash Resources	11	18,036,719	23,070,312	18,365,629	18,036,719	23,070,312	18,365,629
Investments	12	26,115,802	20,568,460	24,732,615	26,115,786	20,568,460	24,732,615
Loans and Advances	13	42,825,729	35,307,632	24,051,231	42,825,729	35,307,632	24,051,231
Property and Equipment	14	6,974,450	7,014,357	6,801,630	7,389,441	7,014,357	6,801,630
Other assets	15	1,435,206	1,606,583	1,126,625	1,020,231	1,606,583	1,126,625
TOTAL ASSETS	:	95,387,906	87,567,344	75,077,730	95,387,906	87,567,344	75,077,730
LIABILITIES AND SHAREHOLDERS' EQUITY							
LIABILITIES							
Deposits	17	83,547,999	77,274,283	66,566,657	83,547,999	77,274,283	66,566,657
Other Liabilitles	18	1,666,226	<u>1,279,152</u>	1,019,295	1,666,226	1,279,152	1,019,295
TOTAL LIABILITIES		85,214,225	78,553,435	67,585,952	85,214,225	78,553,435	67,585,952
SHAREHOLDERS' EQUITY							
Equity attributable to equityholders of the parent company							
Share capital	19	800,000	800,000	800,000	800,000	800,000	800,000
Retained earnings		8,886,704	7,074,756	5,746,780	8,886,704	7,074,756	5,746,780
Other reserve	20(a)	(361,154)	17,992	(210,003)	(361,154)	17,992	(210,003)
Statutory reserve	20(b)	800,000	800,000	800,000	800,000	800,000	800,000
Revaluation reserve	20(c)	18,963	18,963	18,963	18,963	18,963	18,963
General banking risk reserve	20(d)	29,168	302,198	336,038	29,168	302,198	336,038
TOTAL SHAREHOLDERS' EQUITY		10,173,681	9,013,909	7,491,778	10,173,681	9,013,909	7,491,778
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		95,387,906	87,567,344	75,077,730	95,387,906	87,567,344	75,077,730

The Directors approved these financial statements for publication on 17 March, 2014

On behalf of the Board:

Mr. Robin Stoby, S.C.,

Mr. John Tracey, Chief Executive Officer and Director

"The accompanying notes form an integral part of these financial statements".



CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2013

	COMPANY		GROUP		
	2013	2012	2013	2012	
	G\$ 000	G\$ 000	G\$ 000	G\$ 000	
Operating activities					
Profit before taxation	3,061,466	2,543,677	3,061,466	2,543,677	
Adjustments for:					
Share of (profit)/loss of associate company	(785)	8,521	(785)	8,521	
Depreciation	334,931	297,374	334,931	297,374	
Loss on sale of fixed assets	41,477	19,981	41,477	19,981	
Net increase in customers' loans	(7,518,097)	(11,256,401)	(7,518,097)	(11,256,401)	
Net increase in customers' deposits	6,273,716	10,707,626	6,273,716	10,707,626	
Decrease/(increase) in other assets	176,761	(505,466)	591,752	(505,466)	
Increase in other liabilities	446,200	284,038	446,200	284,038	
Increase in defined benefit asset	(5,384)	-	(5,384)	-	
Increase in defined benefit liability	11,410	19,826	11,410	19,826	
Increase in required reserve with Bank of					
Guyana	(625,556)	(1,088,425)	(625,556)	(1,088,425)	
Cash provided by operating activities	2,196,139	1,030,751	2,611,130	1,030,751	
Taxation					
Taxes paid/adjusted	(946,104)	(748,471)	(946,104)	(748,472)	
Net cash provided by operating activities	1,250,035	282,280	1,665,026	282,279	
Investing activities					
(Increase)/decrease in Investments	(5,932,682)	4,384,060	(5,932,682)	4,384,060	
Additions to Fixed assets	(336,502)	(530,082)	(751,493)	(530,082)	
Net cash (used in)/provided by investing					
activities	(6,269,184)	3,853,978	(6,684,175)	3,853,978	
Financing activities					
Financing activities Dividends paid	(640,000)	(520,000)	(640,000)	(520,000)	
Dividends paid	(040,000)	(320,000)	(040,000)	(320,000)	
Net cash used in financing activities	(640,000)	(520,000)	(640,000)	(520,000)	
Net (decrease)/increase in cash and cash					
equivalents	(5,659,149)	3,616,258	(5,659,149)	3,616,258	
Cash and short term funds at beginning of year	14,082,691	10,466,433	14,082,691	10,466,433	
Cash and short term funds at end of year (Note					
11))	8,423,542	14,082,691	8,423,542	14,082,691	

[&]quot;The accompanying notes form an integral part of these financial statements".



NOTES TO THE FINANCIAL STATEMENTS

1. Incorporation and Activities

The Bank was incorporated on the 27 November 1987 in Guyana as a limited liability company under the Companies Act, Chapter 89:01 and continued under the Companies Act 1991 and is licensed as bankers under the Financial Institutions Act 1995.

On 30 November 1987 the Government of Guyana acquired the assets and liabilities of the Guyana banking operations of Barclays Bank PLC and vested these assets and liabilities on 1 December 1987 in the Guyana Bank for Trade and Industry Limited.

On 1 January 1990 the Guyana Bank for Trade and Industry Limited merged with Republic Bank (Guyana) Limited taking over their assets and liabilities at the net values at that date.

On 15 December 1995 a rights issue of 1 share for every share held was made at G\$30.00 each. All shares were taken up increasing the issued capital to \$800 million. Secure International Finance Company Incorporated owns 61% of the Bank's shares. Secure International Finance Company Incorporated is a wholly owned subsidiary of Edward Beharry & Company Limited. Both companies are incorporated in Guyana.

2. New and revised standards and interpretations

Effective for the current year end

Effective for annual periods beginning on or after

New and Amended Standards

IFRS 10 Consolidated Financial Statements	1 January 2013
IFRS 11 Joint Arrangements	1 January 2013
IFRS 12 Disclosure of Interests in Other Entities	1 January 2013
IFRS 13 Fair Value Measurement	1 January 2013
IAS 19 Amendments to IAS 19 – Employee Benefits	1 January 2013
IAS 27(2011) Separate Financial Statements	1 January 2013
IAS 28(2011) Investments in Associates and Joint Ventures	1 January 2013
IAS 1(2011) Amendments to IAS 1 – Presentation of	
Other Comprehensive Income	1 July 2012
IFRS 7 Financial Instruments - Offsetting Financial Assets and	
Financial Liabilities	1 January 2013
IFRS 1 First-time Adoption of International Financial	
Reporting Standards (Government loans)	1 January 2013
IFRS 1 Amendments as part of improvements to IFRSs 2011	1 January 2013
IAS 1 Amendments as part of improvements to IFRSs 2011	1 January 2013
IAS 16 Amendments as part of improvements to IFRSs 2011	1 January 2013
IAS 32 Amendments as part of improvements to IFRSs 2011	1 January 2013
IAS 34 Amendments as part of improvements to IFRSs 2011	1 January 2013
IFRS 10 Consolidated Financial Statements	
(Transitional arrangements)	1 January 2013



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NOTES TO THE FINANCIAL STATEMENTS

2. New and revised standards and interpretations - cont'd

Effective for the current year end - cont'd

Effective for annual periods beginning on or after

New and Amended Standards - cont'd

IFRS 11 Joint Arrangements (Transitional arrangements)	1 January 2013
IFRS 12 Disclosure of Interests in Other Entities	
(Transitional arrangements)	1 January 2013

New interpretation

IFRIC 20 Stripping Costs in the Production Phase of a

Surface Mine 1 January 2013

IAS 1 and IAS 19 were the two amendments to have a significant effect on the financial statement in the current year.

Available for early adoption for the current year end

New and Amended Standards

IFRS 7 Financial Instruments: Disclosures	1 January 2017
IFRS 9 Financial Instruments: Classification and Measurement	1 January 2017
IFRS 9 Additions for Financial Liability Accounting	1 January 2017
IFRS 10 Consolidated Financial Statements (Exemptions)	1 January 2014
IFRS 12 Disclosure of Interests in Other Entities (Exemptions)	1 January 2014
IAS 19 Employee Benefits	1 July 2014
IAS 27 Separate Financial Statements (Exemptions)	1 January 2014
IAS 32 Financial Instruments - Offsetting Financial Assets and	
Financial Liabilities	1 January 2014
IAS 36 Impairment of Assets	1 January 2014
IAS 39 Financial Instruments: Recognition and Measurement	1 January 2014

New interpretation

IFRIC 21 Levies 1 January 2014

The Group has not opted for early adoption.

The relevant standards and amendments that are expected to have an impact on the Group's accounting policies when adopted are explained below.

IFRS 7

This standard is closely linked to IFRS 9. In December 2011, the IASB issued an amendment which modifies the relief from restating comparative periods and the associated disclosures.

IFRS 9

IFRS 9 was issued in November 2009 and was initially required to be applied from 1 January 2013.



NOTES TO THE FINANCIAL STATEMENTS

2. New and revised standards and interpretations - cont'd

Effective for the current year end - cont'd

Effective for annual periods beginning on or after

New and Amended Standards - cont'd

However, new requirements were added in November 2010 and the revised date for adoption was set for 1 January 2015. However, in November 2013, consequential amendments were issued which removed the mandatory effective date. At a meeting the IASB tentatively decided that the mandatory effective date will be no earlier than annual periods beginning on or after 1 January 2017.

This standard specifies how an entity should classify and measure its financial assets.

The application of IFRS 9 may have significant impact on amounts reported in respect of the Group's financial assets and financial liabilities However, it is not practicable to provide a reasonable estimate of that effect until a detailed review has been completed.

When adopted, the standard will be applied retrospectively in accordance with IAS 8.

IAS 19

The amendments to IAS 19 sets out that contribution from employees or third parties that are linked to service should be attributed to periods of service. It also permits a practical expedient if the amount of contributions is independent of the number of years of service.

The application of the amendment to IAS 19 is not likely to have a significant impact on amounts reported in respect of the Company's defined benefit plans.

IAS 32

Amends the disclosure requirement in IFRS 7 Financial Instruments, to require information about all recognised financial instruments that are set off.

The amendments also require disclosure of information about recognised financial instruments subject to enforceable master netting arrangements.

The directors do not anticipate that the application of these amendments to IAS 32 and IFRS 7 will have a significant impact on the Group's financial statements as the Group does not have any financial assets and financial liabilities that qualify for offset.

IFRS 10, 12 AND IAS 27

This provides 'investment entities' an exemption from the consolidation of particular subsidiaries and instead require that the entity measure the investment in each eligible subsidiary at fair value through profit and loss in accordance with IFRS 9 or IAS 39. It also requires disclosures on unconsolidated subsidiaries, and the nature of relationship and certain transactions with its subsidiaries. The Directors do not anticipate that these will have a significant effect on the Group's consolidated financial statements.



NOTES TO THE FINANCIAL STATEMENTS

3.1 Summary of significant accounting policies

(a) Accounting convention

The financial statements have been prepared under the historical cost convention, as modified for the revaluation of "available for sale" investments, property and equipment, and conform with International Financial Reporting Standards. The principal accounting policies are set out below.

(b) Interest income

Interest income for all interest bearing financial instruments except for those classified as available for sale or designated at fair value is recognized in the income statement on an accrual basis using the effective interest yield method.

The effective interest yield is the rate that exactly discounts estimated future cash receipts or payments through the expected life of the financial instrument or where appropriate, a shorter period, to the net carrying amount of the financial asset or financial liability.

Interest income on 'available for sale' investments is accrued applying the nominal interest rate.

Interest income is not recognized on non-accrual loans.

(c) Non interest income

The Bank earns fee income from a diverse range of services provided to its customers. Income earned from the provision of services is recognized as revenue as the services are provided

Fees and commissions are recognized as earned. Examples of these types of accounts are:

- ATM transaction charge for use of ATM service
- Commitment Fees negotiation, application fees for new loan accounts
- Drafts and Transfers cost of drafts, telegraphic transfer
- Ledger Fees charge for new cheque books
- Safe Custody annual rental of safe deposit boxes.

Rental income

Income from rental of property to Guyana Americas Merchant Bank Inc is recognized on an accrual basis.

(d) Loans and advances

It is the bank's policy to provide for impaired loans on a consistent basis in accordance with the Financial Institutions Act (FIA) 1995 and established International Accounting Standards and practices.

Loans and advances to customers include loans and advances originated by the Bank and are classified as Financial Assets at amortised cost.



NOTES TO THE FINANCIAL STATEMENTS

3.1 Summary of significant accounting policies - cont'd

(d) Loans and advances - cont'd

Loans and advances are recognized when cash is advanced to borrowers and are derecognized when borrowers repay their obligations or when written off.

The aggregate provisions, which are made during the year, (less recoveries for amounts previously written off) are charged against operating profit.

Upon classification of a loan to a non-accrual status, interest is not taken up in income on an accrual basis. In subsequent periods, interest is only recognised to the extent payments are received.

(e) Loan Impairment

Losses for impaired loans are recognized promptly when there is objective evidence that impairment of a loan or portfolio of loans has occurred.

Impairment losses are calculated on individual loans and on loans assessed collectively.

Throughout the year, the Bank assesses on a case-by-case basis whether there is any objective evidence that a loan is impaired. The following factors are considered in so doing,

- the Bank's aggregate exposure to the customer
- the viability of the customer's business model and its capability to trade successfully out of financial difficulties and generate sufficient cash flow to service its debt obligations
- the amount and timing of expected receipts and recoveries
- the slow legal process as it relates to the registration and realization of Security
- the realizable value of security (or other credit mitigants) and likelihood of successful repossessions
- the likely deduction of any cost involved in recovery of amounts outstanding
- national or local economic conditions that correlate with defaults on the assets of the Bank (eg an increase in the unemployment rate in the geographical area of the borrowers, a decrease in property prices for mortgages in the relevant area, or adverse changes in industry conditions that affect the borrowers in the Bank.)

The Bank's policy requires a review of the level of impairment allowances on individual facilities at least half-yearly. This normally includes a review of collateral held (including reconfirmation of its enforceability) and an assessment of actual and anticipated receipts.

This approach is generally applied to the following types of portfolios:

- Personal Loan Financing:- Quality Lifestyle Loans: low income mortgage loans, residential mortgage loans, automobile, consumer care, personal and Single Parent loans
- Business financing:- Commercial Loan Plan: corporate, manufacturing, agriculture, rice farming and trading & services loans



NOTES TO THE FINANCIAL STATEMENTS

3.1 Summary of significant accounting policies - cont'd

(e) Loan Impairment - cont'd

Collateral

It is the Bank's policy that all facilities are fully and tangibly secured. However, under the current Quality Lifestyle Loan Plan some loans such as the Consumer Care, Personal and Automobile Loans are issued against Bills of Sale over moveable assets, which are not considered as tangible collateral, hence these facilities can be considered as unsecured. In exceptional cases, depending on the customer's credit history, size and type of product and duration of credit, facilities may also be unsecured.

Classification

The Bank follows the prescriptions of the Financial Institutions Act 1995 and classifies loans and overdrafts into the following categories:-

Grade 1 represents commercial loans and overdrafts demonstrating financial condition, risk factors and capacity to repay that are good to excellent; Quality Lifestyle loans with low to moderate loan to value ratios; and generally reflect accounts which are not impaired and are up-to-date in repayments or operating within approved limits as per the Bank's policy guidelines.

Grade 2 represents satisfactory risk and includes credit facilities which require closer monitoring or which operate outside product guidelines, or which require various degrees of special attention, where the collateral is not fully in place; where current market conditions are affecting a sector or industry; and that are progressively between 30 and 90 days past due.

Grade 3 represents overdrafts with approved limits which have been exceeded between 90 and 180 days for reasons such as shortfall in the borrower's cash flow and are being monitored, or which are between 9 and 179 days expired.

Grade 3 also represents loans for which principal and interest is due and unpaid between 90 and 179 days or, where interest charges for three to five months have been capitalized for reasons such as primary source of repayment has become insufficient, and where appropriate, mortgages in arrears by greater than 90 days where the value of the collateral is sufficient to repay both principal and interest in the event the account is identified for recovery action.

Grade 4 represents loans and advances accounts which are considered uncollectible or for which the collection of the full debt is improbable; accounts which have shown little or no improvement over the twelve months period prior to its present classification; principal or interest is due and unpaid for twelve months or more; or an account which may have some recovery value but it is not considered practical nor desirable to defer write-off, for example, where litigation becomes protracted.

The Financial Institutions Act 1995 requires that a Financial Institution shall report in its monthly statement of assets and liabilities, the outstanding balance of its loan portfolio considered to be past-due and those considered to be non-performing.



NOTES TO THE FINANCIAL STATEMENTS

3.1 Summary of significant accounting policies - cont'd

(e) Loan Impairment - cont'd

Classification - cont'd

The Act further states that the principal balance (and not the amount of delinquent payments) shall be used in calculating the aggregate amount of past-due or non-performing accounts.

Past Due

A loan is classified as past due when:

- (i) Principal or interest is due and unpaid for one month to less than three months or
- (ii) Interest charges for one to two months have been capitalized, refinanced or rolled over

An overdraft is classified as past due when

- (i) The approved limit has been exceeded for one month to less than three months.
- (ii) The interest charges for one month to two months have not been covered by deposits.
- (iii) The account had turnovers which did not conform to the business Cycle.

Non-Performing Loans

For individually assessed accounts, loans are required to be designated as non-performing as soon as there is objective evidence that an impairment loss has been incurred. Objective evidence of impairment includes observable data such as when contractual payments of principal or interest are 90 days overdue. Portfolios of loans are designated as non-performing if facilities are 90 days or more overdue.

Loan Accounts reported as past due are reclassified and reported as non- performing when:

Loans

- (i) Principal or interest is due and unpaid for three months or more, or
- (ii) Interest charges for three months or more have been capitalized, refinanced or rolled over.

Overdrafts

- (i) The approved limit has been exceeded for three months or more into a term loan after three months or more.
- (ii) Interest charges for three months or more have not been covered by deposits.
- (iii) The account has developed a hardcore which was not converted.



NOTES TO THE FINANCIAL STATEMENTS

3.1 Summary of significant accounting policies - cont'd

(e) Loan Impairment - cont'd

Classification - cont'd

Loan Losses

The Financial Institutions Act 1995 prescribes that a loan be classified as loss where one or more of the following conditions apply:

- (i) An account is considered uncollectible.
- (ii) An account classified as doubtful with little or no improvement over the twelve month period.
- (iii) The unsecured portion of a loan with fixed repayment dates when:-
 - (1) Principal or interest is due and unpaid for twelve months or more, or
 - (2) Interest charges for twelve months or more have been capitalized, refinanced or rolled over
- (iv) The unsecured portion of an overdraft when
 - (1) The approved limit has been exceeded for six months or more, or
 - (2) Interest charges for six months or more have not been covered by deposits, or
 - (3) The account has developed a hard core which was not converted into a term loan after 12 months or more.

Loans and advances under this category include accounts which are considered uncollectible or for which the collection of the debt is highly improbable; accounts which have shown little or no improvement over the twelve months period prior to its present classification; principal or interest is due and unpaid for twelve months or more; or an account which may have some recovery value but it is not considered practical nor desirable to defer write-off, for example, where litigation becomes protracted.

The Bank follows the prescriptions of the Financial Institutions Act 1995 and writes off such a loan three months after being so classified unless it shows a definite and significant improvement which indicates recovery within the next six months.

Provisioning

Provisioning for each classification categories is made based on the following minimum level:

Classification	Level of Provision
Grade 1	0%
Grade 2	0%
Grade 3	0 - 20%
Past Due	20%
Non Performing	100%

A general provision of 1% of the portion of the loan portfolio not individually assessed is also made.



NOTES TO THE FINANCIAL STATEMENTS

3.1 Summary of significant accounting policies - cont'd

(e) Loan Impairment - cont'd

Classification - cont'd

Renegotiated loans

The Bank's policy in relation to renegotiated loans is in accordance with the Financial Institutions Act (FIA) of 1995 -Supervision Guideline No. 5, paragraph No. 14.

This Act states that a renegotiated facility may be a facility which has been refinanced, rescheduled, hived-off, rolled-over, or otherwise modified because of weaknesses in the borrower's financial position or the non-servicing of the debt as arranged, where it has been determined by the Bank that the terms of the renegotiated loan are such as to remedy the specific difficulties faced by the borrower.

A credit facility may also be renegotiated upon the request by the client, followed by a subsequent analysis and approval by the Bank's approving committee; which may be due to the occurrence of one or both of the following conditions:

- The merging of total liabilities into one credit facility.
- The refinancing of a loan to facilitate the accessing of additional financing.

Renegotiated credit facilities are permitted subjected to the following conditions:

- The existing financial position of the borrower can service the debt under the new conditions.
- An account classified as doubtful or loss shall not be renegotiated unless an upfront cash payment is made to cover, at the least, unpaid interest or there is an improvement in the collateral taken which will make the renegotiated account, including unpaid interest, a well-secured account.
- A commercial facility shall not be renegotiated more that twice over the life of the original facility and mortgage or personal loans not more than twice in a five-year period.

A renegotiated facility shall not be reclassified upward for a minimum of one year following the new arrangements.

Renegotiating of selected credit facilities can be facilitated upon approval granted by the Bank of Guyana/Ministry of Finance on the occurrence of natural disasters or exceptional circumstances

Impairment Losses

Impairment losses are calculated by discounting the expected future cash flows of a loan at its original effective interest rate and comparing the resultant present value with the loan's current carrying value.



NOTES TO THE FINANCIAL STATEMENTS

3.1 Summary of significant accounting policies - cont'd

(e) Loan Impairment - cont'd

Classification - cont'd

The General Banking Risk Reserve Account is computed in accordance with the Financial Institutions Act. It carries the excess in the provisioning arrived at by the application of the requirements of the Financial Institutions Act over the impairment computed in accordance with the International Financial Reporting Standards.

The carrying amount of impaired loans on the financial statement is reduced through the use of a provisioning account in accordance with the Financial Institutions Act. Any loss is charged to the statement of income.

Assets acquired in exchange for loans

Non-financial assets acquired in exchange for loans in order to achieve an orderly realization are recorded as "Assets Held for Sale". No depreciation is provided in respect of such assets.

(f) Foreign currencies

Transactions in currencies other than Guyana dollars are recorded at the official or Cambio rates of exchange prevailing on the dates of the transaction.

At each reporting date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the official or Cambio rates prevailing on that date. Non-monetary assets and liabilities carried at fair value that are denominated in foreign currencies are translated at rates prevailing at the date when the fair value was determined. Gains and losses arising on retranslation are included in the profit or loss and other comprehensive income for the period, except for exchange differences arising on non-monetary assets and liabilities where the changes in fair value are recognized directly in equity.

(g) Fixed assets and depreciation

Freehold land and buildings held for use in the supply of services or for administrative purposes are stated in the financial statement at their revalued amounts. Revalued amounts are taken as the fair value at the date of revaluation less any subsequent accumulated impairment losses and any subsequent accumulated depreciation.

Any revaluation increase arising on the revaluation of such land, buildings and equipment is credited to revaluation reserve.

Depreciation on revalued land, buildings and equipment is charged to profit or loss.

Depreciation of fixed assets is calculated on the straight line method at rates sufficient to write off the cost or valuation of these assets to their residual values over their estimated useful lives as follows:

Buildings - 50 years Furniture and equipment - 4 to 10 years



NOTES TO THE FINANCIAL STATEMENTS

3.1 Summary of significant accounting policies - cont'd

(g) Fixed assets and depreciation - cont'd

Assets are reviewed for impairment whenever there is objective evidence to indicate that the carrying amount of an asset is greater than its estimated recoverable amount, and is written down immediately to its recoverable amount.

The gain or loss arising on the disposal or retirement of an item of fixed assets is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in profit or loss and other comprehensive income.

(h) Acceptances, Guarantees and Letters of Credit

The Bank's potential liability under acceptances, guarantees and letters of credit is reported as a contingent liability.

(i) Balances excluded from the accounts

The financial statements do not include certain balances where, in the opinion of management, the Bank bears no financial responsibility as it acts merely as an intermediary. These balances are instead disclosed as a note on the accounts.

(j) Pension plan

At 1 January 2004 the defined benefit plan was changed to a defined contribution plan. However, employees in the scheme as of 31 December 2003 will receive benefits accrued to them under the defined benefit plan up to 31 December 2003. For service after 31 December 2003 pensions and contributions will be in accordance with the defined contribution plan. This also applies to new employees who joined the scheme after 1 January 2004.

Pension accounting costs are assessed using the Projected Unit Credit Method as required by International Accounting Standard 19-Employee Benefits (Revised).

The Contribution Plan is administered by an insurance company under the terms of a trust deed dated 1 January 1999 which makes it responsible to ensure that contributions are adequate to meet the liabilities of the plan. The Bank's total contribution to the pension plan for the year amounted to G\$58,965,000 (2012 - G\$63,700,000).

(k) Statutory reserve

The Financial Institutions Act 1995 requires that a minimum of 15% of the net profit after deduction of taxes in each year must be transferred to a statutory reserve account until the balance on this reserve is not less than the paid up capital. This reserve is not distributable.

This Reserve Account is now equal to the 'Paid up' Capital.

(I) Reserve requirement

Bank of Guyana requires each commercial Bank to maintain a current account with a balance of 12% of their time and demand liabilities calculated on a weekly basis.



NOTES TO THE FINANCIAL STATEMENTS

3.1 Summary of significant accounting policies - cont'd

(m) Revaluation reserve

Surplus on revaluation of fixed assets (land, buildings and equipment) is credited to this account. This reserve is not distributable.

(n) Other reserve

Fair value adjustments of "available for sale" investments as discussed in (q) below are taken to this account as well as the Bank's share of reserve of its associate company. This reserve is not distributable

(o) Taxation

Income tax expense represents the sum of tax currently payable and deferred tax.

Current Tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the statement of income because it excludes items of income or expenses that are taxable or deductible in other years and it further excludes items that are never taxable or deductible.

The Bank's liability for current tax is calculated using tax rates that have been enacted in Guyana at the reporting date.

Deferred tax

Deferred tax is recognized on the differences between the carrying amount of the assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the liability method. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilized.

The carrying amount of the deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable sufficient taxable profit will be available to allow all or part of the assets to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset realized based on tax rates (and tax laws) that have been enacted or substantively been enacted by the end of the reporting period. Deferred tax is charged or credited to profit or loss and other comprehensive income, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities, and when they relate to income taxes levied by the same taxation authority, and the company intends to settle its current tax assets and liabilities on a net basis.

NOTES TO THE FINANCIAL STATEMENTS

3.1 Summary of significant accounting policies – cont'd

(p) Financial instruments

Financial assets and liabilities are recognized on the Bank's statement of financial position when the Bank becomes a party to the contractual provisions of the instruments.

These instruments are intended to be held on a continuing basis and are recognized when the Bank enters into contractual arrangements with counterparties to purchase securities.

Financial instruments carried on the statement of financial position include investment securities, loans and overdrafts, receivables, customer's deposits, payables, accruals borrowing and cash resources. The recognition methods adopted for loans and overdrafts and investment securities are disclosed in the individual policy statements.

Other receivables

'Other receivables' are measured at amortised cost. Appropriate allowances for estimated unrecoverable amounts are recognized in statement of income when there is objective evidence that the asset is impaired. The allowance recognized is based on management's evaluation of the collectibility of the receivables.

Cash and short term funds

For the purpose of presentation in the statement of cash flows, cash and short term funds comprised of cash and due by and to banks, deposits with Bank of Guyana in excess of the required reserve and cheques and other items in transit, bills discounted, bankers' acceptances with original maturities of three months or less.

Deposits and other payables

These are measured at amortised cost.

Derecognition

'Other receivables' and 'cash and short term funds' are derecognized when the right to receive cash flows from the asset has expired.

Financial liabilities are derecognized when they are extinguished, i.e. when the obligation is discharged, cancelled or expired.

(q) Financial investments

The Bank classifies its investment portfolio into the following categories: "held to maturity investments" and "available for sale financial assets". Management determines the appropriate classification at the time of purchase based on the purpose for which the investment securities were acquired. The classification is reviewed annually.

"Held to maturity investments" are those with fixed or determinable payments and fixed maturity for which the Bank has the positive intent and ability to hold to maturity. "Held to maturity investments" are measured at amortised cost using the effective interest rate method.



NOTES TO THE FINANCIAL STATEMENTS

3.1 Summary of significant accounting policies - cont'd

(q) Financial investments – cont'd

Any gain or loss on these investments is recognized in the statement of profit or loss and other comprehensive income when the assets are derecognized or impaired.

"Available for sale financial assets" are initially recognized at cost and adjusted to fair value at subsequent periods.

Gains or losses on "available for sale financial assets" are recognized in the statement of comprehensive income until the asset is sold or otherwise disposed, at which time previously recognized gains or losses are transferred to the statement of profit or loss and other comprehensive income for that period.

Available for sale financial assets

In classifying investment securities as available for sale, the Bank has determined that these securities do not meet the criteria for loans and receivables, held-to-maturity investments or financial assets at fair value through profit or loss.

(r) Provisions

Provisions are recognised when the Bank has a present obligation (legal or constructive) as a result of a past event, it is probable that the Bank will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting date, taking into account the risks and uncertainties surrounding the obligation.

Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows. When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

(s) Non-current assets held for sale

A noncurrent asset is classified as held for sale when: its carrying amount will be recovered principally through a sale transaction rather than through continuing use; the asset is available for immediate sale in its present condition; and its sale is highly probable.

Assets classified as held for sale are not depreciated or amortised and are carried at the lower of carrying amount and fair value less costs to sell. Fair values of these assets are determined by independent valuators.

(t) Impairment of tangible assets

At the end of the financial period, the Bank reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to



NOTES TO THE FINANCIAL STATEMENTS

3.1 Summary of significant accounting policies – cont'd

(t) Impairment of tangible assets – cont'd

determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Bank estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss and other comprehensive income, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

(u) Dividends

Dividends that are proposed and declared are recorded as an appropriation of retained earnings in the statement of changes in equity in the period in which they have been approved. Dividends that are proposed and declared after the financial year end are disclosed as a note to the financial statements.

(v) Investment in Associate company

An associate is an entity over which the company has significant influence and that is neither a subsidiary nor an interest in a joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not in control or in joint control over those policies.

The results and assets and liabilities of the associate are incorporated in these financial statements using the equity method of accounting. Under the equity method, investment in associate is carried in the statement of financial position at cost as adjusted for post-acquisition changes in the Bank's share of the net assets of the associate, less any impairment in the value of individual investments. Losses of the associate in excess of the Bank's interest in the associate (which includes any long-term interests that, in substance, form part of the Bank's net investment in the associate) are not recognized, unless the Bank has incurred legal or constructive obligations or made payments on behalf of the associate.

(w) Segment reporting

A business segment is a group of assets and operations engaged in providing similar products and services that are subject to risks and returns that are different from those of other business segments.

A geographical segment is engaged in providing products, or services within a particular economic environment that are subject to risks and returns that are different from those of segments operating in other economic environments.

The Bank analyses its operations by both business and geographic segments. The primary format is business reflecting retail and commercial banking and treasury. Its secondary format



NOTES TO THE FINANCIAL STATEMENTS

3.1 Summary of significant accounting policies - cont'd

(w) Segment reporting - cont'd

is that of geographic segments reflecting the primary economic environments in which the bank has exposure.

(x) Earnings per share

Basic earnings per share attributable to ordinary equity holders of the Bank's equity is calculated by dividing profit or loss attributable to ordinary equity holders of the Bank's equity by the weighted number of ordinary shares outstanding during the period.

(y) Intangible asset

Intangible assets are recognized at amortized cost and tested annually for impairment

Software

The software is for a period of 5 years and will be amortized at a rate of 20% over the useful life of the software.

(z) Consolidation

The consolidated financial statements incorporate the financial statements of the Company and entity controlled by the Company (its subsidiary). Control is achieved through share ownership. The results of subsidiaries acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the effective date of acquisition or up to effective date of disposal, as appropriate. Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by other members of the group.

All intra-group transactions, balances, income and expenses are eliminated in full on consolidation.

Non controlling interest in the net assets of consolidated subsidiary is identified separately from the group's equity therein. Non controlling interest consists of the amount of those interests at the date of the original business combination and non controlling interest's share of changes in equity since the date of the combination

Profit and losses applicable to the non controlling interest in the subsidiary's equity are allocated against the interests of the group except to the extent that the non controlling interest has a binding obligation and is able to make an additional investment to cover the losses.

NOTES TO THE FINANCIAL STATEMENTS

3.1 Summary of significant accounting policies – cont'd

(z) Consolidation – cont'd

(i) The consolidated accounts incorporate the accounts as at 31 December 2013 of the following:

	Country of	%	Main
Name of Company	<u>registration</u>	<u>shareholding</u>	<u>business</u>

GBTI Property Holdings Inc Guyana 100 Real estate management

The financial statement of GBTI Property Holdings Inc in summary form as at December 31, 2013 is presented below:

Statement of Financial Position	G\$
Total assets	415,007,295
Total liabilities	414,991,295
Equity	16,000

(ii) Associate company

The Guyana Bank for Trade and Industry Limited owns 40% of the share capital of the Guyana Americas Merchant Bank Inc. The company's main business is in investment management.

3.2 Critical accounting judgements and key sources of estimation uncertainty

It is the directors' responsibility to select suitable accounting policies and to make judgements and estimates that are reasonable and prudent.

The preparation of financial statements in conformity with International Financial Reporting Standards requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimated

Critical accounting estimates and judgements in applying accounting policies

Impairment losses on loans and advances

The Bank on a regular basis reviews its portfolio of loans and advances with a view of assessing impairment. This is done in addition to what is required under the Financial Institutions Act 1995 with respect to provisioning. Certain judgements are made that reflect the Bank's assessment of several critical factors that can influence future cash flows.

NOTES TO THE FINANCIAL STATEMENTS

3.2 Critical accounting judgements and key sources of estimation uncertainty - cont'd

Critical accounting estimates and judgements in applying accounting policies - cont'd

Available for sale financial assets

In classifying investment securities as available for sale, the Bank has determined that these securities do not meet the criteria for loans and receivables, held to maturity investments or financial assets at fair value through profit or loss and are valued at fair value.

Held to maturity financial assets

The directors have reviewed the Bank's "Held to Maturity" assets in the light of its capital maintenance and liquidity requirements and have confirmed the Bank's positive intention and ability to hold these assets to maturity.

Retirement benefit asset/obligation

The provisions for defined benefit asset/obligation are determined by the actuary based on data provided by management. The computation of the provisions by the actuary assumes that the data provided is not materially misstated

Useful lives of property, plant and equipment

Management reviews the estimated useful lives of property, plant and equipment at the end of each year to determine whether the useful lives of property, plant and equipment should remain the same.

Impairment of financial assets

Management makes judgement at each reporting date to determine whether financial assets are impaired. Financial assets are impaired when the carrying value is greater that the recoverable amount and there is objective evidence of impairment. The recoverable amount is the present value of the future cash flows.



NOTES TO THE FINANCIAL STATEMENTS

		COMPANY AND GROUP		
		<u>2013</u>	2012	
		G\$ 000	G\$ 000	
4	Interest Income		Restated	
	Loans and Advances	4,021,354	3,515,337	
	Investment Securities:-			
	-Available for sale	887,556	825,891	
	-Held to maturity	37,708	36,052	
	Other	98,621	124,117	
		5,045,239	4,501,397	
5	Interest Expense			
	Savings Deposits	575,729	564,793	
	Term Deposits	324,445	233,926	
	Other	59,869	57,805	
		960,043	856,524	
6	Other income			
	Commissions	609,913	446,107	
	Exchange Trading and Revaluation Gains	806,467	569,614	
	Rental and other income	7,215	7,029	
		1,423,595	1,022,750	
7	Operating Expenses			
	Staff Costs (Note 8)	1,176,941	991,322	
	Depreciation	334,931	297,374	
	General Administrative Expenses	351,556	327,557	
	Marketing and Public Relations	49,492	22,876	
	Auditors' Renumeration	7,000	6,300	
	Director's Fees	11,641	10,534	
	Other Operating Expenses	423,264	355,296	
	Property Taxes (a)	61,254	66,779	
		2,416,079	2,078,038	

⁽a) With effect from year of assessment 2014 Property Tax is calculated on asset values at 1 January 2011 instead of 1 January 1991. Also, the bands on which Property Tax is calculated were changed.

		COM	IPANY AND GROUP
		<u>2013</u>	<u>2012</u>
8	Salaries and other staff costs	G\$ 000	G\$ 000
			Restated
	Salaries and wages	746,694	621,329
	Other staff costs	371,282	306,293
	Pension	58,965	63,700
		1,176,941	991,322
9	Basic earnings per share		
	Calculated as follows:		
	Profit after taxation	2,178,917	1,814,136
	Number of ordinary shares issued		
	and fully paid	40,000,000	40,000,000
	Basic earnings per share in dollars	54.47	45.35
	\		



NOTES TO THE FINANCIAL STATEMENTS

	COMPANY AN	D GROUP
10 (a) Taxation	2013	2012
	G\$ 000	G\$ 000
		Restated
Current	892,883	784,482
Deferred Tax	(10,334)	(54,941)
	882,549	729,541
Reconciliation of Tax Expense and Accounting Profit		
Accounting profit	3,061,466	2,543,677
Less: Share of Associate Company's profit/(loss)	785	(8,521)
1 3 1 (/	3,060,681	2,552,198
Corporation tax at 40%	1,224,272	1,020,879
Add:	, ,	, ,
Tax effect of expenses not deductible in determining Taxable Prof	ìts	
Depreciation for Accounting Purposes	133,972	118,949
Collectively assessed impairment allowance	16,040	37,537
Other	3,024	· -
Property tax	24,502	26,711
	1,401,811	1,204,076
Deduct:		
Tax effect of depreciation for tax purposes	120,509	52,901
Tax Exempt Income	361,603	383,423
Corporation Tax	919,699	767,752
Prior year adjustment	(26,816)	16,730
Deferred Tax	(10,334)	(54,941)
	882,549	729,541
Components of deferred tax asset		
Fixed assets	248,072	232,477
Defined benefit (asset)/liability	(1,134)	4,127
· · · · · · · · · · · · · · · · · · ·	246,938	236,604



NOTES TO THE FINANCIAL STATEMENTS

10 (a) Taxation - cont'd

Movement in temporary differences

- ·	Defined		
	benefit	Fixed	
	<u>liability</u>	<u>assets</u>	<u>Total</u>
	G\$ 000	G\$ 000	G\$ 000
At 1 January 2012 (previously reported)	231	168,721	168,952
Change in accounting policy	12,711		12,711
At 1 January 2012 (restated)	12,942	168,721	181,663
Movement during the year:-			
Statement of profit or loss and other comprehensive			
income	(8,815)	63,756	54,941
At 31 December 2012 (restated)	4,127	232,477	236,604
Movement during the year:-			
Statement of profit or loss and other comprehensive			
income	(5,261)	15,595	10,334
At 31 December 2013	(1,134)	248,072	246,938

10 (b) Disclosure of tax effects relating to each component of other comprehensive income and statement of changes in equity

2013		2012		2011				
Before tax amount	Tax (expense)/ benefit	Net of tax amount	Before tax amount	Tax (expense)/ benefit	tax	tax	Tax (expense)/ benefit	Net of tax amount
G\$	G\$	G\$	G\$	G\$	G\$	G\$	G\$	G\$
						31,777	12,711	19,066
9,589	3,836	5,753	2,212	885	1,327			
(361,075)	_	(361,075)	222,456	-	222,456			
(12,318)		(12,318)	6,866		6,866			
(363,804)	3,836	(367,640)	231,534	885	230,649	31,777	12,711	19,066
	tax amount G\$ 9,589 (361,075)	Before Tax tax (expense)/ amount benefit G\$ G\$ 9,589 3,836 (361,075) - (12,318) -	Before Tax tax (expense)/ Net of tax amount benefit amount G\$ G\$ G\$ 9,589 3,836 5,753 (361,075) - (361,075) (12,318) - (12,318)	Before Tax Before tax (expense)/ Net of tax tax amount benefit amount amount G\$ G\$ G\$ G\$ 9,589 3,836 5,753 2,212 (361,075) - (361,075) 222,456 (12,318) - (12,318) 6,866	Before Tax Before Tax tax (expense)/ Net of tax tax (expense)/ amount benefit amount amount benefit G\$ G\$ G\$ G\$ G\$ 9,589 3,836 5,753 2,212 885 (361,075) - (361,075) 222,456 - (12,318) - (12,318) 6,866 -	Before Tax Before Tax Net of tax amount benefit amount benefit amount G\$ G\$ G\$ G\$ G\$ G\$ G\$ 9,589 3,836 5,753 2,212 885 1,327 (361,075) - (361,075) 222,456 - 222,456 (12,318) - (12,318) 6,866 - 6,866	Before Tax Before Tax Net of Before tax (expense)/ Net of tax tax (expense)/ tax tax amount benefit amount amount benefit amount amount G\$ G\$ G\$ G\$ G\$ G\$ G\$ 31,777 9,589 3,836 5,753 2,212 885 1,327 (361,075) - (361,075) 222,456 - 222,456	Before Tax Before Tax Net of Before Tax amount tax (expense)/ Net of tax tax (expense)/ tax tax (expense)/ amount benefit amount amount benefit G\$ G\$ G\$ G\$ G\$ G\$ G\$ 31,777 12,711 9,589 3,836 5,753 2,212 885 1,327 (361,075) - (361,075) 222,456 - 222,456

NOTES TO THE FINANCIAL STATEMENTS

	COMPANY AND GROUP			
11 Cash Resources	<u>2013</u>	<u>2012</u>		
	G\$ 000	G\$ 000		
		Restated		
Cash in hand	1,766,269	2,601,534		
Balance with Bank of Guyana in excess of required				
reserves	28,983	4,436,301		
Balances with other banks	5,130,685	4,168,656		
Cheques and other items in transit	1,497,605	2,876,200		
Total Cash and Short Term Funds	8,423,542	14,082,691		
Reserve requirement with Bank of Guyana	9,613,177	8,987,621		
Total Cash Resources	18,036,719	23,070,312		

	COMPANY				GROUP			
Investments	2013		2012		2013		2012	
_	Fair value	Cost						
	G\$ 000							
Available for Sale			Restated				Restated	
Government of Guyana Treasury Bills	14,102,029	14,102,029	9,548,123	9,548,123	14,102,029	14,102,029	9,548,123	9,548,123
Securities Issued by/ Guaranteed by Foreign Governments	7,125,203	7,592,125	6,141,050	6,325,629	7,125,203	7,592,125	6,141,050	6,325,629
Corporate Bonds	4,318,490	4,174,029	4,294,505	4,060,028	4,318,490	4,174,029	4,294,505	4,060,028
Equity	_	_	1,737	1,737	_	_	1,737	1,737
Investment in subsidiary's shares	16	16						
	25,545,738	25,868,199	19,985,415	19,935,517	25,545,722	25,868,183	19,985,415	19,935,517
Held to Maturity								
Unlisted Investments	400,000	402,344	401,448	402,344	400,000	402,344	401,448	402,344
-	25,945,738	26,270,543	20,386,863	20,337,861	25,945,722	26,270,527	20,386,863	20,337,861
Investment in associate company		2013		2012		2013		2012
		G\$ 000		G\$ 000		G\$ 000		G\$ 000
Non Current Asset - Associate Compa	any	170,064		181,597		170,064		181,597

NOTES TO THE FINANCIAL STATEMENTS

12 Investments - cont'd

The Bank holds 40% (2012 - 40%) of the share capital of the Guyana Americas Merchant Bank Inc.

	COMPANY		GR	OUP
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>
Associate company	G\$ 000	G\$ 000	G\$ 000	G\$ 000
At 1 January	181,597	183,252	181,597	183,252
Share of profit/(loss) of associate company	785	(8,521)	<u>785</u>	(8,521)
	182,382	174,731	182,382	174,731
Share of investment reserve of associate company	(12,318)	6,866	(12,318)	6,866
At 31 December	170,064	181,597	170,064	181,597
Total Investments	26,115,802	20,568,460	26,115,786	20,568,460

The financial statements of Guyana Americas Merchant Bank Inc. in summary form as at 31 December is presented below:

	COMPANY AND G	ROUP
Statement of Income	<u>2013</u>	<u>2012</u>
	G\$ 000	G\$ 000
Income	43,585	36,205
Profit/ (Loss) after taxation	1,865	(21,302)
Statement of Financial Position		
Total assets	451,212	480,422
Tax Liability	3,319	3,448
Equity and liabilities		
Capital and reserves	446,162	475,094
Current liabilities	5,051	5,328
Total equity and liabilities	451,213	480,422

NOTES TO THE FINANCIAL STATEMENTS

13 Loans and advances

COMPANY AND GROUP		
<u>2013</u>	<u>2012</u>	
G\$ 000	G\$ 000	
	Restated	
42,623,841	35,096,974	
2,708,124	2,613,566	
45,331,965	37,710,540	
(2,506,236)	(2,402,908)	
42,825,729	35,307,632	
93,843	75,816	
(93,843)	(75,816)	
133,943	93,843	
133,943	93,843	
2,309,065	2,232,240	
(16,672)	(27,345)	
79,900	104,170	
2,372,293	2,309,065	
2,506,236	2,402,908	
	2013 G\$ 000 42,623,841 2,708,124 45,331,965 (2,506,236) 42,825,729 93,843 (93,843) 133,943 133,943 2,309,065 (16,672) 79,900 2,372,293	

14 Property, Plant and Equipment

	COMPANY					
			Capital			
	Land and		work-in-			
	<u>buildings</u>	Equipment	progress	<u>Total</u>		
	G\$ 000	G\$ 000	G\$ 000	G\$ 000		
Cost/valuation						
At 1 January 2013	6,706,123	2,029,738	90,429	8,826,290		
Additions	-	107,192	229,310	336,502		
Disposals	-	(4,046)	(39,586)	(43,632)		
Transfers	21,267	104,971	(126,238)			
At 31 December 2013	6,727,390	2,237,855	153,915	9,119,160		

NOTES TO THE FINANCIAL STATEMENTS

14 Property, Plant and Equipment - cont'd

	COMPANY					
	Land and		Capital work-in-			
	buildings	Equipment	progress	Total		
Comprising:	G\$ 000	G\$ 000	G\$ 000	G\$ 000		
Cost	6,706,096	2,237,656	153,915	9,097,667		
Valuation	21,294	199		21,493		
	6,727,390	2,237,855	153,915	9,119,160		
Accumulated depreciation						
At 1 January 2013	558,632	1,253,301	_	1,811,933		
Charge for the year	128,200	206,731	-	334,931		
Write back on disposals		(2,155)		(2,155)		
At 31 December 2013	686,832	1,457,877	<u> </u>	2,144,709		
Net book values:						
At 31 December 2013	6,040,558	779,978	153,915	6,974,450		
At 31 December 2012	6,147,491	776,437	90,429	7,014,357		

		GROUP					
	Land and		Capital work-in-				
	<u>buildings</u>	<u>Equipment</u>	<u>progress</u>	<u>Total</u>			
	G\$ 000	G\$ 000	G\$ 000	G\$ 000			
Cost/valuation							
At 1 January 2013	6,706,123	2,029,738	90,429	8,826,290			
Additions	-	107,192	644,301	751,493			
Disposals	-	(4,046)	(39,586)	(43,632)			
Transfers	21,267	104,971	(126,238)	-			
At 31 December 2013	6,727,390	2,237,855	568,906	9,534,151			



NOTES TO THE FINANCIAL STATEMENTS

14 Property, Plant and Equipment - cont'd

	GROUP				
_	Land and		Capital work-in-		
Comprising:	buildings G\$ 000	Equipment G\$ 000	progress G\$ 000		<u>Total</u> \$ 000
Cost		6,706,096	2,237,656	568,906	9,512,658
Valuation		21,294	199		21,493
	_	6,727,390	2,237,855	568,906	9,534,151
Accumulated depreciati	on				
At 1 January 2013		558,632	1,253,301	_	1,811,933
Charge for the year		128,200	206,731	-	334,931
Write back on disposals	_		(2,155)		(2,155)
At 31 December 2013	_	686,832	1,457,877		2,144,709
Net book values:					
At 31 December 2013	_	6,040,558	779,978	568,906	7,389,441
At 31 December 2012	_	6,147,491	776,437	90,429	7,014,357

Revaluation reserve

Land and buildings vested in the bank on 1 December 1987 were revalued in 1988 by professional valuers and the surplus arising out of this revaluation is shown as Revaluation Reserve.

Equipment taken over on the merger with Republic Bank (Guyana) Limited was previously valued by their Directors on 1 June 1985 and the surplus is also included in the Revaluation Reserve.

If no revaluation of land, buildings and equipment was done, the net book value of property, plant and equipment would have been approximately G6,809,038,000 (2012- G8 6,992,864,000).

	COMPANY AND GROUP	
Intangible assets	2013 G\$ 000	2012 G\$ 000
Net book Value of acquired software (included in equipment)	359,358	309,728



NOTES TO THE FINANCIAL STATEMENTS

15 Other assets	COMPANY		GROUP	
	2013	2012	2013	<u>2012</u>
	G\$ 000	G\$ 000	G\$ 000	G\$ 000
		Restated		Restated
Interest and commissions accrued	379,849	587,785	379,849	587,785
Prepaid expenses	93,074	59,366	93,074	59,366
Prepaid stationery	30,518	33,111	30,518	33,111
Sundry debtors	54,119	505,158	54,119	505,158
Agriculture Diversification Fund	12,258	12,258	12,258	12,258
Deferred Tax (Note 10)	246,938	236,604	246,938	236,604
Assets classified as Held for Sale (See note 16)	22,565	13,573	22,565	13,573
Defined benefit asset (Note 24)	-	5,384	-	5,384
Taxes Recoverable	39,935	36,678	39,935	36,678
Other	555,950	116,666	140,975	116,666
	1,435,206	1,606,583	1,020,231	1,606,583
16 Assets classified as held for sale		COMPANY AND GROUP		
Properties on hand		2012	2012	
		2013 G\$ 000	2012 G\$ 000	
At 1 January		13,573	17,075	
Additions		22,000	598	
Disposals		(13,008)	(4,100)	
At 31 December		22,565	13,573	
17 Deposits		COMPANY AND GROUP		
•		2013	2012	
		G\$ 000	G\$ 000	
Demand		20,351,540	19,824,815	
Savings		38,907,169	38,759,468	
Term		24,289,290	18,690,000	
		83,547,999	77,274,283	
18 Other Liabilities		COMPANY AN		
		2013 G\$ 000	2012 G\$ 000	
Agriculture Diversification Fund (a)		180,289	318,711	
Due to Banks		800,016	255	
Accrued interest on deposits		150,637	110,777	
Unpresented drafts		123,261	380,125	
Accrued expenses		100,110	83,755	
Defined Benefit Liability (Note 24)		642	-	
Taxation		217,461	377,120	
Others		93,810	8,409	
λ		1,666,226	1,279,152	

NOTES TO THE FINANCIAL STATEMENTS

18 Other Liabilities - cont'd

(a) On June 14, 2011, the bank entered into a contract with the Ministry of Agriculture to carry out the implementation of a Financial Facility of US\$1.7M which was funded by the Inter American Development Bank (IDB). The Financial Facility aims to increase Guyana's export growth rate in the agricultural sector by making financial resources through loans and grants available to eligible beneficiaries in three (3) clusters of non traditional agricultural exports, aquaculture, fruits and vegetables, and livestock (beef).

In 2011, two (2) tranches of funds totalling USD1,130,090 were disbursed to the bank. Interest earned on the loans are exempted from Corporation Tax. The Financial Facility comes to an end on August, 31st, 2021 The bank and the Ministry of Agriculture have agreed to an interest rate of 5% to 8% per annum.

		COMPANY AN	ND GROUP
		<u>2013</u>	<u>2012</u>
19	Share capital		Restated
	Authorised		
	Number of ordinary shares	50,000,000	50,000,000
		G\$ 000	G\$ 000
	Issued and fully paid		
	40,000,000 ordinary shares	800,000	800,000
	These shares are all ordinary shares with equal voting rights and no par value		
20	Reserves		
	(a) Other reserve		
	(i) Available for sale investment:-		
	At 1 January	48,571	(172,558)
	Movement	(366,828)	221,129
	At 31 December	(318,257)	48,571
	(ii) Share of reserve of associate company:-		
	At 1 January	(30,579)	(37,445)
	Share of comprehensive income	(12,318)	6,866
	At 31 December	(42,897)	(30,579)
	Total	(361,154)	17,992
	(b) Statutory reserve		
	At 1 January and 31 December	800,000	800,000
	This reserve is computed in accordance with the Financial Institutions Act.		
	(c) Revaluation reserve		
	At 1 January and 31 December	18,963	18,963
	This represents revaluation increase of land, buildings and equipment		
	(d) General Banking Risk Reserve		
	At 1 January	302,198	336,038
	Movement	(273,030)	(33,840)
	At 31 December	29,168	302,198
			_

NOTES TO THE FINANCIAL STATEMENTS

21 Capital risk management

The Group manages its capital structure on an on-going basis. As part of this review, management considers the cost of capital and the risks associated with each class of capital. The Group's overall strategy remains unchanged from 2012.

The capital structure of the Group consists of equity, comprising issued capital, reserves and retained earnings.

Capital Adequacy

The Group also monitors its Capital Adequacy with reference to the risk-based capital adequacy guidelines issued by the Bank of Guyana in keeping with the BASEL convention. The guidelines evaluate Capital Adequacy based upon the perceived risk associated with balance sheet assets, as well as certain off balance sheet exposures, and stipulate a minimum ratio of qualifying capital (Tier 1 and Tier 11) to risk-weighted assets of 8%.

GBTI remains well capitalised with the Bank's Tier 1 Capital Adequacy Ratio standing at 16.91% as at 31 December, 2013.

Total Tier 1 and Tier 11 Capital was 16.95% of risk-adjusted assets at 31 December, 2013 compared to 16.29% at the end of the previous year.

The Group did not have a fixed rate or range to distribute dividends but its dividends policy is based on the performance of the Bank and future development plans.

Gearing ratio

The gearing ratio at the year end was as follows:

	COMPANY AN	COMPANY AND GROUP		
	<u>2013</u>	2012		
	G\$ 000	G\$ 000		
Debt (i)	83,547,999	77,274,283		
Cash and cash equivalents	(18,036,719)	(23,070,312)		
Net debt	65,511,280	54,203,971		
Equity (ii)	10,173,681	9,013,909		
Net debt to equity ratio	6.44:1	6.01:1		

- (i) Debt is defined as long-term and short-term funds.
- (ii) Equity includes all capital and reserves of the Bank.



NOTES TO THE FINANCIAL STATEMENTS

22 Financial risk management

Financial risk management objectives

The Group's Management monitors and manages the financial risks relating to the operations of the Bank through internal risk reports which analyse exposures by degree and magnitude of risks. These risks include market risk (currency risk, interest rate risk and price risk), credit risk and liquidity risk.

The Group seeks to minimise the effects of these risks by the use of techniques that are governed by management's policies on foreign exchange risk, interest rate risk and credit risk which are approved by the board of directors.

The Group's Management reports monthly to the board of directors on matters relating to risk and management of risk

(a) Market risk

The Group's activities expose it to the financial risks of changes in foreign currency exchange rates and interest rates. The Group uses gap analysis, interest rate sensitivity and exposure limits to financial instruments to manage its exposure to interest rate and foreign currency risk. There has been no change in the Bank's exposure to market risks or the manner in which it manages these risks.

Price risk

(i) Other price risk

Other price risk is the risk that the value of financial instruments will fluctuate as a result of changes in market prices whether those changes are caused by factors specific to the individual security of its issuer or factors affecting all securities traded in the market. Management continually identifies the risk and diversifies the portfolio in order to minimize the risk.

Cross-border risk though relatively minimal, exists in relation to investments in Caricom Sovereign Bonds and such risk is mitigated by the application of prudent selection and stringent monitoring of the Group's investment portfolio by its intermediary Guyana Americas Merchant Bank Inc. Crossborder risk is also applicable to the National Gas Company bond investment in Trinidad and Tobago.

The Group does not actively trade in equity investments.

(ii) Interest rate sensitivity analysis

The table below analyses the sensitivity of interest rates exposure for both financial assets and liabilities at the end of the reporting period. For floating rate instruments, the analysis is prepared assuming the amount of the instrument outstanding at the end of the reporting period was outstanding for the whole year. A 50 basis point increase or decrease is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the reasonably possible change in interest rate

Apart from the foregoing with respect to the other financial assets and liabilities, it was not possible to determine the expected impact of a reasonable possible change in interest rates on profit or equity as other factors such as credit risks, market risks, political and disaster risks can affect the value of the assets and liabilities.



22 Financial risk management - cont'd

(a) Market risk - cont'd

(ii) Interest rate sensitivity analysis - cont'd

The impact on the profit for the year is the effect of changes in interest rates on the floating interest rates of financial assets and liabilities. This impact is illustrated on the following table

	_	GROUP					
	_	Impact on profit for the year					
	Increase/	2013	2012				
	decrease in	Increase/(Decrease)	Increase/(Decrease)				
	basis point						
		G\$ 000	G\$ 000				
Local Currency	+/-50	86,880	48,947				
Foreign Currencies	+/-50	58,857	34,010				

(iii) Interest rate risk

The Group is exposed to interest rate risk but the Group's sensitivity to interest is immaterial as its financial instruments are substantially at fixed rates. The Group's exposures to interest rate risk on financial assets and financial liabilities are listed below:

	_			GROUP				
	_	Maturing						
	_			2013				
	Average	Within		Over	Non-interest			
	Interest rate	1 year	1 to 5 years	5 years	bearing	<u>Total</u>		
	%	G\$ 000	G\$ 000	G\$ 000	G\$ 000	G\$ 000		
Assets								
Cash resources	0.00 to 2.45	7,930,686	-	-	10,106,049	18,036,735		
Investments	3.91	16,060,504	3,395,581	6,489,638	170,068	26,115,790		
Loans and advances (net)	10.07	21,948,699	7,758,580	13,118,450	-	42,825,729		
Other		<u>-</u>			1,020,231	1,020,231		
***	-	45,939,889	11,154,161	19,608,088	11,296,348	87,998,485		
Liabilities								
Deposits	1.35	-	-	-	83,547,999			
Other	_				1,666,226	1,666,226		
	-				85,214,225	85,214,225		
Interest sensitivity gap	=	45,939,889	11,154,161	19,608,088				

NOTES TO THE FINANCIAL STATEMENTS

22 Financial risk management - cont'd

- (a) Market risk cont'd
- (iii) Interest rate risk cont'd

				GROUP		
	Average			Maturing		
	Interest rate			2012		
		Within		Over	Non-interest	
		1 year	1 to 5 years	5 years	bearing	<u>Total</u>
	%	G\$ 000	G\$ 000	G\$ 000	G\$ 000	G\$ 000
Assets						
Cash resources	0.00 to 2.99	4,168,656	-	-	18,901,656	23,070,312
Investments	5.10	10,766,827	3,093,939	6,524,360	183,334	20,568,460
Loans and advances						
(net)	10.96	18,687,928	5,898,373	10,721,331	-	35,307,632
Other	-				1,606,583	1,606,583
		33,623,411	8,992,312	17,245,691	20,691,573	80,552,987
Liabilities						
Deposits	1.35	57,449,470	-	-	19,824,813	77,274,283
Other			<u>-</u>		1,279,152	1,279,152
		57,449,470			21,103,965	78,553,435
Interest sensitivity gap		(23,826,059)	8,992,312	17,245,691		

(iv) Currency risk

The Group's exposure to the effects of fluctuations in foreign currency exchange rates arose mainly from investments and foreign bank balances. The currencies which the Bank is mainly exposed to are Euro , United States Dollars, Pounds Sterling and Canadian Dollars.

The aggregate amounts of assets and liabilities denominated in currencies other than Guyana dollars are shown:

_	GROUP					
_	<u>Euro €</u>	<u>US \$</u>	<u>GBP £</u>	<u>Cdn \$</u>	<u>Others</u>	<u>Total</u>
	G\$ 000	G\$ 000	G\$ 000	G\$ 000	G\$ 000	G\$ 000
31 December 2013						
Assets	48,239	17,894,597	66,154	108,593	256,793	18,374,376
Liabilities	26,304	6,323,747	22,482	626		6,373,159
31 December 2012						
Assets	13,949	14,251,105	3,285	361,629	943	14,630,911
Liabilities	4,650	8,110,493	90,873	1,863	272	8,208,150



NOTES TO THE FINANCIAL STATEMENTS

22 Financial risk management - cont'd

- (a) Market risk cont'd
- (iv) Currency risk cont'd

Foreign currency sensitivity analysis

The following table details the Group's sensitivity to a 2.5% increase and decrease in the Guyana dollar (GYD) against the relevant currencies. 2.5% is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the reasonably possible change in foreign exchange rates.

The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the period end for a 2.5% change in foreign currency rates. A positive number below indicates an increase in profit and other equity where the foreign currency strengthens 2.5% against the GYD. For a 2.5% weakening of the relevant foreign currency against the Guyana dollar, there would be an equal and opposite impact on the profit and other equity, and the balances below would be negative.

	Euro Impact		US Dollar Impact		£ Sterling Impact		Canadian Dollar Impac	
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>
	<u>\$M</u>	<u>\$M</u>	<u>\$M</u>	<u>\$M</u>	<u>\$M</u>	<u>\$M</u>	<u>\$M</u>	<u>\$M</u>
Profit or (loss)	0.33	0.14	173.56	92.11	0.66	(1.31)	1.62	5.40

(b) Liquidity risk

The Group maintains a diversified and stable funding base comprising core retail and corporate customer deposits and institutional balances, coupled with wholesale funding and portfolios of liquid assets which are diversified by currency and maturity, in order to be able to respond quickly and smoothly to unforeseen liquidity requirements

The Group's policy is to maintain a strong liquidity position and to manage the liquidity profile of assets, liabilities and commitments so that cash flows are appropriately balanced and all funding obligations met when due.

It is unusual for banks to have the maturities of its assets and liabilities completely matched since business transacted is often of uncertain term and differing types. As such the matching and controlled mismatching of the maturities and interest rates of assets and liabilities are fundamental to the management of the Group.

The information given below relates to the major financial assets and liabilities based on the remaining period at 31 December to the contractual maturity dates.

NOTES TO THE FINANCIAL STATEMENTS

22 Financial risk management - cont'd

(b) Liquidity risk - cont'd

	GROUP						
		1	Maturing				
			2013				
		Within					
			Due within				
	0. D	Due in three	3 to 12	1 to 5	Over	TD ()	
	On Demand	months	months	<u>years</u>	5 years	<u>Total</u>	
	G\$ 000	G\$ 000	G \$ 000	G \$ 000	G\$ 000	G\$ 000	
Cash resources	16,323,857	775,982	936,911	_	_	18,036,751	
Investments	170,064	9,134,529	6,925,975	3,395,581	6,489,638	26,115,786	
Loans & advances							
(net)	3,779,398	2,389,495	15,779,806	7,758,580	13,118,450	42,825,729	
Other	379,849		640,382			1,020,231	
	20,653,168	12,300,006	24,283,074	11,154,161	19,608,088	87,998,497	
Liabilities							
Deposits	59,258,709	16,693,721	7,595,569	-	-	83,547,999	
Other	1,666,226	-	-	-	-	1,666,226	
	60,924,935	16,693,721	7,595,569			85,214,225	
Net assets/(liabilities)	(40,271,767)	(4,393,715)	16,687,505	11,154,161	19,608,088	2,784,272	

22 Financial risk management - cont'd

(b) Liquidity risk - cont'd

	GROUP							
	Maturing 2012							
		Within	1 year		Over			
	On Demand	Due in 3 months	Due 3 - 12 months	1 to 5 years	5 years	<u>Total</u>		
	G\$ 000	G\$ 000	G\$ 000	<u>G\$ 000</u>	<u>G\$ 000</u>	<u>G\$ 000</u>		
Assets								
Cash resources	20,877,473	1,418,255	774,584	-	-	23,070,312		
Investments	183,334	4,560,386	6,206,441	3,093,939	6,524,360	20,568,460		
Loans & advances								
(net)	4,941,046	4,683,131	9,063,752	5,898,373	10,721,330	35,307,632		
Other	581,343	576,782	448,458			1,606,583		
	26,583,196	11,238,554	16,493,235	8,992,312	17,245,690	80,552,987		
Liabilities								
Deposits	58,584,281	10,541,150	8,148,852	-	-	77,274,283		
Other liabilities	1,279,152				<u>-</u>	1,279,152		
	59,863,433	10,541,150	8,148,852			78,553,435		
Net assets/(liabilities)	(33,280,237)	697,404	8,344,383	8,992,312	17,245,690	1,999,552		

(c) i. Credit risk

Credit Risk exposures arise principally in lending and investment activities. Credit risk also occurs in off balance sheet financial instruments such as guarantees and letters of credit. This risk relates to the possibility that a counter party will cause a financial loss to the Group by failing to discharge an obligation. The Group's lending and investing activities are conducted with various counterparties and in pursuing these activities the bank is exposed to credit risk. These are the principal areas of activity for the Group and it is expected that such exposures will continue to exist for the foreseeable future. The management of credit risks is of utmost importance and an appropriate organisational structure has been put in place to ensure that this function is effectively discharged. Management carefully manages its exposure to credit risk through appropriate policies, procedures, practices and audit functions together with approved limits.

ii. Credit Risk Management

In its management of credit risk, the organisational structure supports the lending philosophy of the Group. This structure comprises the Board of Directors, the Board Credit Committee (BCC), the Chief Executive Officer, Head of Credit, Senior Management of Risk and Compliance and the Internal Audit Function.



NOTES TO THE FINANCIAL STATEMENTS

22 Financial risk management - cont'd

ii. Credit Risk Management - cont'd

To facilitate day to day decision making and timely implementation of decisions, the Board has delegated authority for specific areas to specific committees and/or officers with an appropriate reporting system to the Board. The Board Credit Committee focuses primarily on credit risk appetite and in so doing sanction amendments to credit policies, delegation of lending authority to senior management and credit requests exceeding the authority of management.

The CEO along with the senior manager of risk monitors the effectiveness of credit procedures and policies and may direct changes to strategies to improve the effectiveness of policies. Policies are established and communicated through the bank's written Credit Policy Manual. This document sets out in detail the current policies governing the lending function and provides a comprehensive framework for prudent risk management of the credit function. Major areas of focus are: General Credit Criteria; Credit Risk Rating; Controls Risk Mitigants over the Credit Portfolio and Credit Concentration among others. The bank 's policies and procedures are dedicated to controlling and monitoring risk from such activities. Compliance with credit policies and exposure limits is reviewed by the internal auditors on a continuous basis.

Risk Limit Control and Mitigation Policy

The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or Bank's of borrowers, industry and country segments. The Bank monitors its concentration of credit exposure so that no single borrower or industry default will have a material impact on the Group.

(a) Single Borrower and Borrower Bank Exposure Limits

Limits established by regulatory authorities have been incorporated into the credit policies where concentration is restricted by limiting credit amounts to a fraction of the capital base. This is supported by a stringent reporting requirement and is further enhanced by policies requiring periodic review of all commercial credit relationships.

(b) Industry Exposure Limits

These limits have been established based on a ranking of the riskiness of various industries. The ranking is guided by a model developed for the Bank for this purpose. The model utilises a scale incorporating scores of 1 to 8 with 1 being the least risky. These have been consolidated into four (4) bands of exposure limits which have been set in relation to the total credit portfolio with a smaller limit being assigned to the more risky industries.

These policies include but are not limited to:

- i. Conducting interviews to obtain an overall impression of the applicant's ability to manage its finances and service the credit facility.
- ii. Collateral offered is subjected to inspection/field visit to enable the Group to decide whether it concurs with the valuator's opinion. Valuations are assessed conservatively and reviewed regularly with the support of empirical evidence.
- iii. Adherence to a loans to equity ratios policy that conforms to the tenets of sound banking.



NOTES TO THE FINANCIAL STATEMENTS

22 Financial risk management - cont'd

- (c) ii. Credit Risk Management cont'd
 - iv. Loans and overdrafts are generally collateralised with some or all of the following:
 - Cash
 - Mortgages
 - Debentures
 - Bills of Sale
 - Guarantees
 - Assignment of Traded Shares
 - Assignment of Salary or Crop proceeds
 - Assignment of Insurance Policies
 - Promissory Notes
 - v. Security structures and legal conditions are reviewed from time to time to ensure they continue to fulfil their intended purpose and remain in line with current banking practice.
 - vi. Generally, funds are not disbursed unless mortgages or debentures are duly executed in the High Court.
 - vii. Loan officers are required to continually track loans recommended or approved by themselves to ensure projects are implemented as conceptualized, approved and scheduled; repayments are made in accordance with loan agreements; potential problems are identified and appropriate actions are taken to avoid the performance of the loans being adversely affected; and generally to maintain and improve the healthiness of the bank's credit portfolio
 - viii. Credit exposure is controlled by lending limits that are reviewed and approved by the credit committee and the Board of Directors.
 - ix. Ongoing training is conducted for credit officers to enhance their skills and techniques in assessing credit.
 - x Compliance with the 'single borrower' or 'group borrower's' limit as set out in the Financial Institutions Act (1995), other regulatory guidelines and the Group's own prudential judgements.
 - xi. Authorised lending limits utilizing the hierarchical structure of the Group.
 - xii. Generation of daily and monthly management exception reports.
 - xiii. The avoidance of being one of multiple lenders to a borrower. In the event this occurs, the Group seeks to rank in priority to the other lenders.
 - xiv. Monthly credit meetings are conducted to review loans and overdrafts at varying degrees of default so that actions are taken in a timely manner.
 - xv. Non-performing accounts are provided for or written-off in accordance with accepted banking principles and the Financial Institutions Act (1995).
 - xvi. Interest on non-accrual/impaired accounts is not taken to income.
 - xvii. Observation of the market trends, both local and global, which may be affecting a particular industry or sector.
 - xviii. Diversification of the Group's lending portfolio so as to spread the risk and stabilise financial results.



NOTES TO THE FINANCIAL STATEMENTS

22 Financial risk management - cont'd

(c) iii. Credit risk Measurement

As part of the on-going process of prudent risk management, the Group's policy is to risk rate credit facilities at the time of approval and on a regular basis. The Credit Classification System is in place to assign risk indicators to credits in the portfolio and engages the traditional categories utilized by regulatory authorities.

The table below shows the Bank's maximum exposure to credit risk

	COMPANY AND GROUP		
	2013 Maximum	2012 Maximum	
	exposure	exposure	
	G\$ 000	G\$ 000	
Cash and Short Term Funds	8,423,542	14,082,691	
Deposit with Bank of Guyana	9,613,177	8,987,621	
Investments:			
Available for Sale	25,545,722	19,985,415	
Held to Maturity	400,000	401,448	
Loans and Advances	42,825,729	35,307,632	
Total	86,808,170	78,764,807	
Customer liability under accepances, guarantees and letters of credit	3,352,142	2,571,123	
	3,352,142	2,571,123	
Total Credit risk exposure	90,160,312	81,335,930	

The above table represents a worst case scenario of credit risk exposure to the bank without taking account of any collateral held or other credit enhancements attached.

	COMPANY AND GROUP			
Credit Quality	<u>2013</u>	<u>2012</u>		
Loans & Advances	G\$ 000	G\$ 000		
Neither past due nor impaired	41,082,081	29,974,727		
Past due but not impaired	1,541,759	5,122,247		
Impaired	2,708,125	2,613,566		
	45,331,965	37,710,540		



NOTES TO THE FINANCIAL STATEMENTS

22 Financial risk management - cont'd

(c) iii. Credit risk Measurement - cont'd

Loans and Advances which were Past Due but not Impaired

There are a variety of reasons why certain loans and advances designated as 'past due' are not regarded as impaired. Unless other information is available to the contrary, all loans and advances between 90 and 180 days are not considered impaired as they may be well-secured. In addition, renewals may be delayed due to pending submission of required documentation and as such do not reflect any concern on the creditworthiness of the borrower. Further, past due loans and advances secured in full by cash collateral are not considered impaired, and where appropriate, neither are mortgages in arrears by greater than 90 days where the value of the collateral is sufficient to repay both principal and interest in the event the account is identified for recovery action.

Loans and advances which were past due but not impaired as at 31 December can be assessed by reference to the Bank's credit grading system. The following information is based on that system.

	<u>2013</u>	<u>2012</u>
	G\$ 000	G\$ 000
Grade 1 - Satisfactory risk	41,524,072	29,974,727
Grade 2 - Monitor list		
- Past Due up to 29 days	233,696	2,410,365
- Past Due 30 - 59 days	922,644	1,943,556
- Past Due 60 - 89 days	385,419	768,326
	1,541,759	5,122,247

The security held for these loans are the same as those stated in Note 22 (c)(iv).

(d) Impaired Loans and Advances

The Bank's rating process for credit facilities extends across its branches and is designed to detect exposure requiring greater management attention based on a higher probability of default and potential loss. Management particularly focuses on facilities with delinquencies 90 days and above with a view to taking action such as working with the borrowers to restore their performing status, or instituting legal or recovery action if considered necessary.

The Bank's risk response strategy also includes regular evaluation of the adequacy of provision allocated for impaired loans and advances by conducting detailed half-yearly reviews of the total loan portfolio, comparing performance and delinquency statistics with historical trends and prevailing economic conditions.

The bank's policy in its reviews of the level of impairment allowances for loans and advances includes a review of collateral held (e.g. reconfirmation of its enforceability) and an assessment of actual and anticipated receipts. For significant commercial and corporate debts, specialized credit committees with experience in insolvency and specific market factors are used to determine likely losses.



NOTES TO THE FINANCIAL STATEMENTS

22 Financial risk management - cont'd

(d) Impaired Loans and Advances - cont'd

Reduction or reversals on calculated impairment allowances are recognized when the bank has reasonable evidence that the established estimate of loss has been reduced.

Impaired loans and advances by product type (includes corporate facilities)

	COMPANY AND GROUP		
	<u>2013</u>	<u>2012</u>	
	G\$ 000	G\$ 000	
Grade 3 - Sub-standard			
- Past due 90 - 179 days	589,288	974,798	
Grade 4 - Doubtful and loss			
- Past due 180 - 359 days	1,136,047	-	
- Past due 360 days and over	982,790	1,638,768	
	2,118,837	1,638,768	
Total impaired loans and advances	2,708,125	2,613,566	
Impaired loans and advances by product type			
(includes corporate facilities)			
Quality lifestyle loans	184,182	1,125	
Commercial loans and advances			
(includes corporate facilities)	2,523,943	2,612,441	
	2,708,125	2,613,566	

NOTES TO THE FINANCIAL STATEMENTS

22 Financial risk management - cont'd

(d) Impaired Loans and Advances - cont'd

The tables below depict the bank's expsoure to credit risk based on the geographic region where financial instruments are held.

_		C	COMPANY AND	GROUP		
As at December 2013	Guyana		North America	Europe	Others	Total
	G\$ 000	G\$ 000	G\$ 000	G\$ 000	G\$ 000	G\$ 000
On Statement of Financial Position						
Cash resources	12,906,066	1,860,150	3,165,281	105,254	_	18,036,751
Investments	14,672,097	9,931,338	-	-	1,512,355	26,115,790
Loans and advances (net)	41,801,979	1,023,750	-	-	-	42,825,729
Other	1,020,231		-	_	_	1,020,231
_	70,400,373	12,815,238	3,165,281	105,254	1,512,355	87,998,501
Off Statement of Financial Position						
Acceptances, Guaranttees and Letters of Credit	_	_	3,352,142	_	_	3,352,142
	-	-	3,352,142	_	_	3,352,142
Total	70,400,373	12,815,238	6,517,423	105,254	1,512,355	91,350,643
As at December 2012	Guyana G\$ 000	Caricom G\$ 000	North America G\$ 000	Europe G\$ 000	Others G\$ 000	<u>Total</u> G\$ 000
On Statement of Financial Position						
Cash resources	18,901,656	3,679,596	360,908	128,152	-	23,070,312
Investments	10,132,905	9,478,772	-	-	956,783	20,568,460
Loans and advances (net)	35,307,632	-	-	-	-	35,307,632
Other	1,606,583	-	<u>-</u>	<u>-</u>		1,606,583
	65,948,776	13,158,368	360,908	128,152	956,783	80,552,987
Off Statement of Financial Position						
Acceptances, Guaranttees and Letters of Credit			2,571,123		<u>-</u>	2,571,123
	_	-	2,571,123	-	-	2,571,123
Total	65,948,776	13,158,368	2,932,031	128,152	956,783	83,124,110



NOTES TO THE FINANCIAL STATEMENTS

22 Financial risk management - cont'd

(e) Investment Securites

The Group utilizes external ratings such as international credit rating agencies or their equivalent in managing credit risk exposures for investments

The table below represents an analysis of debt securities, treasury bills and other eligible bills by rating agency designation.

	GROUP					
31 December 2013		Available	Held to			
	Treasury	for Sale	Maturity			
	Bills	Securites	Securites	Total		
	G\$ 000	G\$ 000	G\$ 000	G\$ 000		
A- to AAA	-	1,984,705	-	1,984,705		
BBB- to BBB+	-	2,841,086	-	2,841,086		
Lower than BBB-	-	3,736,992	-	3,736,992		
Unrated	14,102,029	2,880,910	400,000	17,382,939		
	14,102,029	11,443,693	400,000	25,945,722		
31 December 2012		Available	Held to			
	Treasury	for Sale	Maturity			
	Bills	Securites	Securites	<u>Total</u>		
	G\$ 000	G\$ 000	G \$ 000	G\$ 000		
A- to AAA	-	2,310,016	-	2,310,016		
BBB- to BBB+	-	6,457,303	-	6,457,303		
Lower than BBB-	-	1,473,428	-	1,473,428		
Unrated	9,548,123	196,545	401,448	10,146,116		
	9,548,123	10,437,292	401,448	20,386,863		

(f) The carrying value of past due or impaired loans and advances whose terms have been renegotiated

	COMPANY AND GROUP		
	<u>2013</u>	2012	
	G\$ 000	G\$ 000	
Renegotiated Loans/Overdrafts	1,689,995	608,444	

Commitment Fees

There has been no deferral of commitment fees on the grounds that the amount calculated for possible deferral has been deemed immaterial.



22 Financial risk management - cont'd

(g) Diversification of Exposure

The Group provides a wide range of financial services to borrowers in over 7 (seven) sectors within Guyana. As a result, its portfolio of financial instruments with credit risk is highly diversified with no exposure to individual borrowers and group borowers totalling more than 25% and 40% respectively of the Bank's capital base.

The major activity of the Bank is in providing Banking Services to commercial, industrial and domestic consumers. The risk is spread over a cross-section of clients. At the reporting date there were no significant concentrations of credit risk for loans. There is no special collateral requirement relating to concentration of risks

The carrying amount reflected below represents the Group's maximum exposure to credit risk for such loans.

	COMPANY AND GROUP		
	<u>2013</u>	<u>2012</u>	
	G\$ 000	G\$ 000	
Loans and advances			
Agriculture	7,535,786	5,941,915	
Services & Distribution	21,910,901	18,518,724	
Manufacturing	3,725,089	3,826,972	
Household	9,879,335	7,298,933	
Mining and quarrying	2,280,854	2,123,996	
	45,331,965	37,710,540	
Impairment allowances	(2,506,236)	(2,402,908)	
Net Loans and Advances	42,825,729	35,307,632	
Concentration of deposits			
Deposits			
State entities	20,599,357	18,347,559	
Commercial sector	14,858,561	11,354,928	
Personal sector	42,561,912	42,518,143	
Other enterprises	3,581,497	3,082,883	
Non residents	1,946,672	1,970,770	
	83,547,999	77,274,283	



23 Contingencies

(i) Contingent Liabilities

- (a) Pending litigations
 The Group is the claimant in several litigation matters involving defaulting customers.
 The Directors are of the view that no provision for any contingency is necessary.
- (b) Customers' liability under Acceptances, Guarantees and Letters of Credit

	2013				201	2		
	Under 3 mths G\$ 000	3 to 12 months G\$ 000	Over 12 mths G\$ 000	Total G\$ 000	Under 3 mths G\$ 000	3 to 12 months G\$ 000	Over 12 mths G\$ 000	<u>Total</u> G\$ 000
State entities	1,641	49,805	26	51,472	-	33,883	26,250	60,133
Commercial sector	1,470,939	636,898	546,230	2,654,067	685,679	159,389	534,277	1,379,345
Personal sector	128,450	94,451	423,708	646,609	86,714	635,229	409,702	1,131,645
	1,601,030	781,154	969,964	3,352,148	772,393	828,501	970,229	2,571,123

24 Defined benefit asset

The most recent actuarial valuation of the plan assets and the present value of the defined benefit obligation were carried out as at 31 December 2013 by Bacon Woodrow & de Souza Limited. The present value of the defined benefit obligation and the related current service cost were measured using the Projected Unit Credit Method.

	COMPANY AND GROUP		
	<u>2013</u>	2012	
	G\$ 000	G\$ 000	
		Restated	
(a) Amounts in the statement of financial position:			
Defined benefit obligation	464,702	393,113	
Fair value of plan assets	(464,060)	(398,497)	
Deficit/(surplus)	642	(5,384)	
Effect on Asset Ceiling	-	-	
Defined benefit liability/(asset)	642	(5,384)	
(b) Changes in the present value of the defined benefit obligation			
Defined Benefit Obligation at the start of the year	393,113	322,998	
Current Service Cost	61,968	52,327	
Interest Cost	17,548	14,559	



24 Defined benefit asset - cont'd

	COMPANY AND GROUP		
	<u>2013</u>	<u>2012</u>	
	G\$ 000	G\$ 000	
		Restated	
Past Service Cost/(Credit)	-	13,436	
Remeasurements			
- Experience adjustments	(1,554)	(4,613)	
Members' contribution	-	-	
Benefit Improvements		-	
Actuarial Gain	-	-	
Benefits Paid	(6,373)	(5,594)	
Defined Benefit Obligation at the end of the year	464,702	393,113	

All pensions in payment (valued at G\$52,435M as at 31 December 2013) have been secured by purchase of annuity policies from NALICO. The remainder of the defined benefit obligation (G\$412,267M) is distributed as follows:

- Defined contribution account balances	89%	
- Defined benefit liabilities for non-retired members	11%	
(c) Changes in the fair value of the plan assets		
	<u>2013</u>	<u>2012</u>
	G\$ 000	G\$ 000
Plan Assets at start of year	398,497	350,420
Interest income	19,212	16,621
Return on plan assets, excluding interest income	(11,143)	(6,825)
Bank Contributions	63,867	43,875
Benefits Paid	(6,373)	(5,594)
Plan Assets at the end of the year	464,060	398,497
Actual return on Plan assets	8,069	9,796
(d) Asset allocation		
Deposit adminstration contract	411,625	347,128
Annuity policies	52,435	51,369
Fair value of plan asset at the end of the year	464,060	398,497

NOTES TO THE FINANCIAL STATEMENTS

24 Defined benefit asset - cont'd

The value of the Plan's assets is equal to the face value of the deposit administration contract provided by the insurance company provider, NALICO plus an estimate of the value of the Plan's immediate annuity policies which was calculated using the same assumptions used to calculate the defined benefit obligation. The value of these policies is not quoted and is reliant on NALICO's financial strength.

The Plan's assets are invested in a strategy agreed with the Plan's Trustees which is largely driven by statutory constraints and asset availability. There are no asset-liability matching strategies used by the Plan other than the decision to purchase immediate annuity policies to match pensions in payments

	2013 G\$ 000	2012 G\$ 000 Restated
(e) Expense recognised in Profit or Loss		Restated
	2013	2012
	G\$ 000	G\$ 000
Current service cost	61,968	52,327
Net interest on Net Defined Benefit Liability/(asset)	(1,664)	(2,062)
Past Service Cost	-	13,436
Net pension cost	60,304	63,701
(f) Re-measurements recognised in Other Comprehensive Income Experience (gains)/losses) Effect of Asset Ceiling	9,589	2,212
Total amount recognised in Other Comprehensive Income	9,589	2,212
(g) Reconciliation of opening and closing balance sheet entries Defined benefit liability/(asset) at prior year end Unrecognised gain charged to retained earnings	(5,384)	4,355 (31,777)
Opening defined benefit liability/(asset)	(5,384)	(27,422)
Net pension cost	60,304	63,701
Re-measurements recognised in other comprehensive income	9,589	2,212
Bank's contributions paid	(63,867)	(43,875)
Closing defined benefit liability/(asset)	642	(5,384)

24 Defined benefit asset - cont'd

(h) Summary of principal assumptions as at 31 December	<u>2013</u>	<u>2012</u>
	Per	Per
	<u>annum</u>	<u>annum</u>
	0/0	%
Discount rate	4.5	4.5
Average individual salary increases	4.5	4.5
Future pension increases	0.0	0.0

Assumptions regarding future morality are based on published morality tables. The life expectancies underlying the value of the defined benefit obligation as at 31 December are as follows:

	<u>2013</u>	<u>2012</u>
Life expectancy for current pensioner in years		
- Male (aged 60)	18	18
- Female (aged 55)	26.9	26.9
Life expectancy for current members age 40 in years		
- Male (aged 60)	18	18
- Female (aged 55)	26.9	26.9

(i) Sensitivity analysis

Since the majority of the Plan's liabilities are defined contribution in nature and pensions in payment are insured, the surplus or deficit in the Plan is not very sensitive to the actuarial assumptions used in the calculations.

(j) Funding

The Bank meets the cost of funding the Pension Plan. The funding requirements are based on regular (at least every 3 years) actuarial valuations of the Plan and the assumptions used to determine the funding required may differ from those set out above. The Bank expects to pay G\$66.7M to the Pension Plan during 2014

(k) Experience History	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>
	G\$ 000				
				Restated	
Defined Benefit Obligation	261,297	287,653	322,998	393,113	464,702
Fair Value of Plan Assets	(286,349)	(312,442)	(350,420)	(398,497)	(464,060)
(Deficit)/profit	(25,052)	(24,789)	(27,422)	(5,384)	642
Experience adjustment on Plan liabilities	(3,051)	(9,017)	(14,944)	(4,613)	
Experience adjustment on Plan assets	(4,935)	(5,440)	(7,355)	(6,825)	

NOTES TO THE FINANCIAL STATEMENTS

25	Balances excluded from the accounts	COMPANY ANI	O GROUP
	Monies received on behalf of customers and deposited in the	<u>2013</u>	<u>2012</u>
	External Payments Deposits Scheme with the Bank of Guyana,	G\$ 000	G\$ 000
	in accordance with the terms of agreement signed with each	0.042	0.042

customer which specifically exclude the Group from any =

liability.

26 Related party transactions and balances

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operating decisions.

9,942

9,942

A number of banking transactions are entered into with related parties in the normal course of business. Such transactions were executed at rates of interest and charges that are similar to transactions involving third parties in the normal course of business. Transactions were both secured and unsecured.

Employees in the Group are granted loans, advances and other banking services at preferential rates.

		GRO	UP
(a) Gro	up companies	<u>2013</u>	2012
		G\$ 000	G\$ 000
(i)	Loans and advances		
	Balances at end of year	1,756,889	1,258,516
	Interest income	101,391	86,705
(ii)	Deposits		
	Balance at end of year	2,101,366	1,549,265
	Interest expense	9,364	27,463
(iii)	Commissions	5,539	3,235
(iv)	Insurance Coverage	6,361,583	6,023,133
(v)	Insurance premiums paid	31,440	28,103
	The nature of these contracts relate to policies held for public liability, fidelity guarantee, employers liability, and various risks		_

(vii) All pension payments have been secured by annuities from Nalico. See Note 24(b)



1,624

2,088

(vi) Rental of locations - NALICO

26 Related party transactions and balances - cont'd

(b) Parent company

Deposits

Balance at end of year	32,720	17,675
Interest expense	<u>21</u>	499

(c) Associate company

(i) Deposits

Balance at end of year	21,593	13,515
Interest expense	_	160

(ii) Investments

Investments effected through associate company (fair		
value)	1,888,849	2,128,869
-		

(111) Fees paid to associate company-Guyana Americas		
Merchant Bank Inc.	2,511	2,491

(iv) Annual rental income received- Guyana Americas			
	Merchant Bank Inc.	5,582	5,582

(d) Subsidiary company

(i) Loans and advances

D 1 1 C	414.001	
Balances at end of year	414,991	-

(e) Key management personnel

(i) Compensation

The Group's 32 (2012 - 32) key management personnel comprise its Directors, its Chief Executive Officer and Managers. The remuneration paid to key management for the year was as follows:

	GRO	GROUP	
	2013 G\$ 000	2012 G\$ 000	
Short-term employee benefits	172,710	162,145	
Post-employment benefits	8,798	5,959	
	181,508	168,104	

NOTES TO THE FINANCIAL STATEMENTS

26 Related party transactions and balances - cont'd

(e) Key management personnel

(ii) Directors Emoluments	GRO	OUP
Amounts represents fees paid to individuals in respect of their	<u>2013</u>	<u>2012</u>
services as directors (included in key management compensation)	G\$ 000	G\$ 000
Chairman	3,175	2,872
Executive Director	1,058	960
Non- Executive Director	7,408	6,702
	11,641	10,534
(iii) Loans and advances		
Balance at end of year	293,105	166,513
Interest income	14,011	10,504
(iv) Deposits		
Balance at end of year	317,547	182,873
Interest expense	2,925	970
Employees of the Bank are granted loans at concessionary rates of interest.		
No provision was made for loan losses to related parties.		
(v) Hughes Fields & Stoby		
Fees	580	580

Messrs. Hughes, Fields & Stoby provides a range of legal services to the Group which include the preparation, filing and registration of mortgages, debentures and bills of sale; preparation and filing of cancellation of mortgages and debentures; conveyance of transported properties, and transfer of titles; issues demand letters; represents the Group in actions filed by the Group against defaulting customers, as well as in actions filed against the Group; follows through on the entering of judgements obtained and levy proceedings commenced; and generally provides legal advice on miscellaneous Group related matters. The fees charged for these services are paid directly to Messrs. Hughes, Fields and Stoby by the customer.

NOTES TO THE FINANCIAL STATEMENTS

		COMPANY AND GROUP	
		2013	2012
		G\$ 000	G\$ 000
27	Capital commitments		
	Capital commitments not provided for in the financial statements	213,300	213,300
28	Dividends		
	Amounts recognised as distributions to shareholders in the year:		
	Final dividend for year ended 31 December 2012		
	G\$11.00 per share (2012 - G\$8.00)	440,000	320,000
	Interim dividend of G\$5.00 per share (2012 - G\$5.00)	200,000	200,000
		640,000	520,000
	Proposed final dividend of G\$12.00 per share (2012 - G\$11.00)	480,000	440,000

29 Fair value of financial instruments

The following table details the carrying costs of financial assets and liabilities and their fair values

	GROUP		GROUP	
	2013	2013		2
	Carrying	Fair	Carrying	Fair
	Value	Value	<u>Value</u>	Value
	G\$ 000	G\$ 000	G\$ 000	G\$ 000
Financial assets				
Cash resources	18,036,719	18,036,719	23,070,312	23,070,312
Investments:-				
Available for sale	25,545,722	25,545,722	19,985,415	19,985,415
Held to maturity	570,064	570,064	583,045	583,045
Loans and advances	42,825,729	42,825,729	35,307,632	35,307,632
Other assets	1,020,231	1,020,231	1,606,583	1,606,583
	87,998,465	87,998,465	80,552,987	80,552,987
Financial liabilities				
Deposits	83,547,999	83,547,999	77,274,283	77,274,283
Other liabilities	1,666,226	1,666,226	1,279,152	1,279,152
	85,214,225	85,214,225	78,553,435	78,553,435

NOTES TO THE FINANCIAL STATEMENTS

29 Fair value of financial instruments - cont'd

Valuation techniques and assumptions applied for the purposes of measuring fair value

The fair values of financial assets and financial liabilities are determined as follows.

(a) Available for sale and held to maturity financial assets

	GRO	GROUP	
	<u>2013</u>	<u>2012</u>	
	G\$ 000	G\$ 000	
Level 1	11,443,693	10,435,555	
Level 2	14,672,109	10,132,905	
	26,115,802	20,568,460	

- (b) The fair values of assets held for sale were evaluated by reference to the market value of similar properties as held for sale financial assets.
- (c) Loans and advances are net of specific and other provisions for impairment. The fair value of loans and advances is based on expected realisation of outstanding balances taking into account the bank's history with respect to delinquencies.
- (d) Financial instruments where the carrying amounts are equal to fair value:-Due to their short-term maturity, the carrying amounts of certain financial instruments are assumed to approximate their fair values. These include cash resources, customer's deposits accounts, other assets and liabilities.

Fair value measurements recognised in the statement of financial position

The following provides details of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 2 based on the degree to which the fair value is observable.

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

NOTES TO THE FINANCIAL STATEMENTS

30 Segment Information

The accounting policies of the operating segments are the same as those describe in note 3.1 (w) of the summary of significant accounting policies except that pension expenses for each operating segments are recognised and measured on the basis of cash payments to the pension plan. The Group evaluates performanance on the basis of profit or loss from operations before tax expense not including non-recurring gains and losses and foreign exchange gains and losses.

The Group accounts for intersegment revenue and transfers as if the revenue or transfers were with third parties ie at current market prices.

The Group's reportable segments are strategic business units that offer different products and services. They are managed separately because each business requires different technologies and marketing strategies. Most of the business were acquired as individual units, and the management at the time of the acquisition was retained.

Operating segments are being identified on the basis of internal reports maintained by components of the Group that are regularly reviewed by management in order to allocate resources to the segments and to assess their performance.

Effective from 1 January 2009 the Group's business has been classified primarily into two main segments, namely Retail Commercial Banking and Treasury (by class of business).

The table below shows segment information by class of business



NOTES TO THE FINANCIAL STATEMENTS

30 Segment Information - cont'd

	GROUP				
		2013			
-	Retail and	-			
	Commercial				
	Banking	Treasury	Total		
	\$'000	\$'000	\$'000		
Interest Income	4,119,975	925,264	5,045,239		
Interest Expense	(960,043)	-	(960,043)		
Net Interest Income	3,159,932	925,264	4,085,196		
Loan Impairment Expense	(120,000)	-	(120,000)		
Loan Impairment Recoveries	87,969	<u> </u>	87,969		
	3,127,901	925,264	4,053,165		
Other Income	1,423,595	_	1,423,595		
Share of profit of Assocaite company	-	785	785		
Operating Expenses	(2,416,079)	<u> </u>	(2,416,079)		
Profit before Taxation	2,135,417	926,049	3,061,466		
Segment Assets					
Cash resources	-	18,036,719	18,036,719		
Investments:-					
Available for sale	-	25,545,722	25,545,722		
Held to Maturity	-	400,000	400,000		
Non Current Assets - Associate company	-	170,064	170,064		
Loans and advances	42,825,729	-	42,825,729		
Property and equipment	-	7,389,441	7,389,441		
Deferred tax assets	-	246,938	246,938		
Other assets	<u> </u>	773,293	773,293		
Total segment assets	42,825,729	52,562,177	95,387,906		
Segment Liabilities					
Deposits:-					
Demand	20,351,540	-	20,351,540		
Savings	38,907,169	-	38,907,169		
Term	24,289,290	-	24,289,290		
Due to banks	800,016	-	800,016		
Taxation	217,461	-	217,461		
Other	648,749	<u> </u>	648,749		
Total segment liabilities	85,214,225	<u> </u>	85,214,225		

30 Segment Information - cont'd

	GROUP		
_		2012	
_	Retail and		
	Commercial		
	Banking	Treasury	<u>Total</u>
	\$'000	\$'000	\$'000
			Restated
Interest Income	3,639,454	-	3,639,454
Interest Expense	(856,524)	<u>-</u> _	(856,524)
Net Interest Income	2,782,930	-	2,782,930
Loan Impairment Expense	(122,197)	-	(122,197)
Loan Impairment Recoveries	84,810	<u>-</u>	84,810
	2,745,543	-	2,745,543
Other Income	1,022,750	-	1,022,750
Share of loss of associate company	-	(8,521)	(8,521)
Operating Expenses	(2,078,038)	-	(2,078,038)
Profit before Taxation	1,690,255	(8,521)	1,681,734
Segment Assets			
Cash resources	-	23,070,312	23,070,312
Investments:-			
Available for sale	-	19,985,415	19,985,415
Held to Maturity	-	401,448	401,448
Non Current Assets-Associate company	-	181,597	181,597
Loans and advances	35,307,632	-	35,307,632
Property and equipment	-	7,014,357	7,014,357
Deferred tax assets	-	228,789	228,789
Other assets	-	1,377,794	1,377,794
Total segment assets	35,307,632	52,259,712	87,567,344
Segment Liabilities			
Deposits:-			
Demand	19,824,815	_	19,824,815
Savings	38,759,468	_	38,759,468
Term	18,690,000	-	18,690,000
Due to banks	110,777	-	110,777
Taxation	377,120	-	377,120
Other	791,255		791,255
Total segment liabilities	78,553,435	<u> </u>	78,553,435
_			



NOTES TO THE FINANCIAL STATEMENTS

30 Segment Information - cont'd

(a) The classification shown below is followed by a secondary classification into Geographical segments.

Additions	to	non	current	assets

	Comp	Company		oup
	<u>2013</u>	2012	2013	2012
	G\$ 000	G\$ 000	G \$ 000	G\$ 000
Retail and commercial lending	336,502	530,082	751,493	530,082

(b) Revenue from major services

The following is an analysis of the Group's revenue from its major services	Company :	and Group
	2013 G\$ 000	2012 G\$ 000
Retail and commercial lending	4,119,975	3,639,454
Treasury	925,264 5,045,239	861,943 4,501,397
	<u> </u>	т,501,577

(c) Geographical information

- (i) The Group operates in two principal geographical area Corporate Office and Other Branches.
- (ii) The Group's revenue derived from operations from external customers and information about its non current assets by geographical location are detailed below

COMPANY AND GROUP

	Reve	nue	Non Current Assets		
	<u>2013</u>	<u>2013</u> <u>2012</u>		2012	
	G\$ 000	G\$ 000	G\$ 000	G\$ 000	
Treasury (Corporate office)	3,303,640	2,529,394	3,903,848	4,016,749	
Retail and commercial banking (Other					
branches)	3,165,194	2,994,753	3,485,593	2,997,608	
	6,468,834	5,524,147	7,389,441	7,014,357	



30 Segment Information - cont'd

Revenue by geographic location				
2013	<u>Guyana</u>	Caricom	Others	Total
	G\$ 000	G\$ 000	G\$ 000	G\$ 000
Interest Income	4,171,628	839,354	34,257	5,045,239
Other Income	1,423,595	-	-	1,423,595
Total revenue	5,595,223	839,354	34,257	6,468,834
2012				
Interest Income	3,906,336	721,525	36,710	4,664,571
Other Income	1,022,750	-	-	859,576

4,929,086

721,525

36,710

5,524,147

Major customer

Total Revenue

There were no revenues earned from an individual or group of customers that exceeded 10% of total revenues.

31 Analysis of financial assets and liabilities by measurement basis

				COMPANY	7		
ASSETS	Held for <u>Sale</u>	Held to <u>Maturity</u>	Loans and Receivables	Available for <u>Sale</u>	Financial Assets and Liabilities at amortised cost	<u>Total</u>	2012 Total
2013	G\$ 000	G\$ 000	G\$ 000	G\$ 000	G\$ 000	G\$ 000	G\$ 000
Cash resources	-	-	-	-	18,036,719	18,036,719	23,070,312
Investments	-	400,000	-	25,545,738	-	25,945,738	20,386,863
Loans & advances (net)	-	-	42,825,729	-	-	42,825,729	35,307,632
Other	-	-	-	-	1,435,206	1,435,206	1,606,583
Total Assets		400,000	42,825,729	25,545,738	19,471,925	88,243,392	80,371,390
2012	13,573	401,448	35,307,632	19,985,415	24,669,764		80,371,390

LIABILITIES



NOTES TO THE FINANCIAL STATEMENTS

31 Analysis of financial assets and liabilities by measurement basis - cont'd

				COMPANY	7		
	Held for Sale G\$ 000	Held to Maturity G\$ 000	Loans and Receivables G\$ 000	Available for Sale G\$ 000	Financial Assets and Liabilities at amortised cost G\$ 000	<u>Total</u> G\$ 000	2012 Total G\$ 000
2013	30 000	30 000	3\$ 000	34 000	30 000	3 φ 000	34 000
Deposits	-	-	-	-	83,547,999	83,547,999	77,274,283
Other	-	-	-	-	1,666,226	1,666,226	1,279,152
					85,214,225	85,214,225	78,553,435
2012					78,577,616		78,553,435

				GROUP			
ASSETS 2013	Held for Sale G\$ 000	Held to Maturity G\$ 000	Loans and Receivables G\$ 000	Available for <u>Sale</u> G\$ 000	Financial Assets and Liabilities at amortised <u>cost</u> G\$ 000	<u>Total</u> G\$ 000	2012 Total G\$ 000
Cash resources	-	-	-	-	18,036,719	18,036,719	
Investments	_	400,000	_	25,545,722	-	25,945,722	
Loans & advances (net)	_	-	42,825,729	-	-		35,307,632
Other	-	-	-	-	1,020,231	1,020,231	1,606,583
Total Assets		400,000	42,825,729	25,545,722	19,056,950	87,828,401	80,371,390
2012	13,573	401,448	35,307,632		24,669,764		80,371,390
LIABILITIES 2013							
Deposits	_	_	_	_	83,547,999	83,547,999	77,274,283
Other	-	-	-	-	1,666,226	1,666,226	1,279,152
					85,214,225	85,214,225	78,553,435
2012					78,577,616		78,553,435



NOTES TO THE FINANCIAL STATEMENTS

32 Restatement

In the year 2013, the ammendments to IAS 19 Employee Benefits came into effect requiring retrospective accounting. Certain balances that were not previously reported in 2011 and 2012 audited financial statements were restated to take into account the changes made to IAS 19 Employee Benefits. The ammendments required all acturial gains and losses (remeasurements) to be recognised.

The effect of the restatement was as follows		
	<u>2012</u>	<u>2011</u>
	G\$ 000	G\$ 000
Defined benefit liability - decreased by		31,777
Retained earnings - increased by		19,066
Deferred tax asset-increased by		12,711
Other comprehensive income - decreased by	1,327	
Defined benefit asset - increased by	2,212	
Deferred tax asset- decreased by	885	

33 Approval of financial statements

The financial statements were approved by the Board of Directors and authorised for issue on March 17, 2014